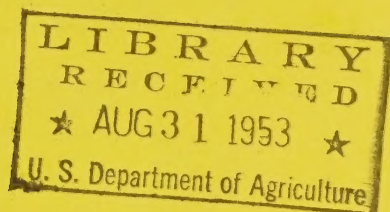


# **WILLIS NURSERY COMPANY**

**OTTAWA • KANSAS**



## **WHOLESALE PRICE LIST**

**FALL, 1953**

**SPRING, 1954**

*A Leading Nursery  
of the Middle West*



*"Your Wholesale Nurserymen"*  
Since 1871

# Terms and Conditions of Sale

**TERMS**—2% discount for payments in ten days from date of invoice, net, 30 days, to those with established credit. C.O.D. orders must be accompanied by one-fourth cash. Packing will be charged at cost on all orders except bulk truck or car shipments. 6% interest charged on past due accounts.

**PRICES** in this list cancel all previously published prices and are subject to change without notice. Order in multiples of 10 of a variety and grade. These prices apply on the following quantities:

Fruit Trees, Shade Trees, Shrubs, Roses (except patented, which see), Vines, Perennials, Bulbs

300 or more @ 1000 rate (where published).

30 to 300 @ 100 rate.

10 to 30 @ 10 rate.

Under 10 @ 25% above 10 rate.

All grades and varieties in any class allowed to make total. For example: All fruit trees are considered one class, all shrubs one class, etc.

Small Fruits, Hedge-plants, Privet, and all Seedlings:

300 of same variety and grade @ 1000 rates.

Under 300 of same variety and grade @ 100 rates.

Evergreens, B & B.

30 trees (any assortment) @ 100 rate.

5 trees (any assortment) @ 10 rate.

Note: Classifications as given above are understood to be as listed under general headings in price list. For example: Fruit Trees, Vines, Bulbs, etc.

Broken lots of less than 10 of any one variety and grade will be billed at 25% above the 10 rate.

**BOXES** will be charged at cost. **BALES** will be charged at actual cost of material and labor. No charge for loading bulk trucks or cars.

**SHIPPING**—Please tell us how to ship your order, whether by rail freight, motor freight, or express, stating route if you have a preference. In the absence of definite instructions we will forward shipment the way we think best, without assuming responsibility. We are on the Santa Fe and Missouri Pacific railroads. All shipments travel at risk and expense of purchaser.

**TRUCK DELIVERY**—Bulk truck deliveries to customer's place of business can be made to many points at rates as low, or lower, than local freight rates. If you prefer to call for your stock with your own trucks, we should have several days' advance notice so we can have the stock ready.

**NON-WARRANTY**—We give no warranty, express or implied as to quality, life or productiveness of stock we sell. It is mutually agreed that our liability for stock proven untrue to name shall be limited to replacement or refund of original purchase price. All contracts subject to crop.

**CLAIMS**—All claims for any cause must be made immediately upon receipt of goods. We will not entertain claims which are filed after goods have been accepted or which are not made within five days after arrival of stock.



# WILLIS NURSERY COMPANY

OTTAWA • KANSAS

## WHOLESALE PRICE LIST

FALL, 1953

SPRING, 1954

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## SHRUBS

All of our shrubs are field-grown and graded according to the standards of the American Association of Nurserymen. Sizes noted in the descriptions indicate average height of shrubs at maturity as given in "Hortus Second."

Tied 12 to 18 in., 25; 18 to 24 in., and 2 to 3 ft., 10; 3 to 4 ft., 5 per bundle.

Grades marked (\*) are the sizes recommended for potting in Cloverset Pots for cash and carry and self-serve sales.

### ALMOND, PINK FLOWERING *Prunus glandulosa rosea*

This continues to be one of the aristocrats among flowering shrubs. Neat habit of growth, never gets out of bounds. Withstands high temperatures, extreme droughts and intense cold. In early spring before the leaves appear the stems are covered with double pink flowers, making it very showy and highly ornamental. Should be in every shrub border for early spring color. Excellent for foundation planting. Our plants won't sucker because they are grown on their own roots. 3 to 5 feet.

	Per 10	Per 100	Per 1000
2 to 2½ feet, own roots .....	6.50	60.00	—
*18 to 24 inches, own roots .....	5.00	45.00	400.00
12 to 18 inches, own roots .....	3.50	30.00	250.00

**ALTHEA** (*Hibiscus syriacus*) **Rose of Sharon.** Bush form. Striking hollyhock-like flowers in later summer. 10 to 12 feet.

**Anemone.** Double pink.

	Per 10	Per 100
3 to 4 feet .....	6.00	55.00
*2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00

**Banner.** Double white, red center.

3 to 4 feet .....	6.00	55.00
*2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00

**Lucy.** Double red.

3 to 4 feet .....	6.00	55.00
*2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00

**Purple.** Semi-double purple.

3 to 4 feet .....	6.00	55.00
*2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00

**ARONIA** (Chokeberry).

**Arbutifolia brilliantissima.** Attractive foliage, clusters of white to pink flowers followed by red berries. Bright autumn colors. 10 feet.

	Per 10	Per 100
18 to 24 inches .....	5.00	45.00
12 to 18 inches .....	3.50	30.00



**SHRUBS (Continued)****BARBERRY (Berberis).** Valuable for massing and for low hedging.**MENTOR BARBERRY*****Berberis mentorensis***

This barberry is one of the best ever introduced for the south and southwest. It withstands drought and high temperatures and in the south is evergreen. In Kansas it frequently holds its foliage until February; in places protected from winter sun it will remain green all winter. The foliage is large, thick, leathery, very attractive; red fruits in the fall and winter. It grows very bushy and will reach a height of 5 or 6 feet. There have never been enough of these plants to go around, it is in such great demand.

	Per 10	Per 100
18 to 24 inches .....	7.50	70.00
*15 to 18 inches .....	6.00	55.00
12 to 15 inches .....	5.00	45.00

**BARBERRY (Berberis).** (Continued)

**Red Leaf (*B. thunbergi atropurpurea*).** Variety of Japanese barberry with bright red foliage all summer, red berries in autumn. 6 to 8 feet.

	Per 10	Per 100
18 to 24 inches .....	6.00	55.00
*15 to 18 inches .....	5.00	42.50
12 to 15 inches .....	4.00	37.50

**Thunbergi (Japanese Barberry).** Low growing, spreading shrub with numerous thorns and attractive foliage that turns red in the fall. Yellow flowers and red berries. Fine for hedges and mass planting. This barberry does not carry wheat rust. 5 to 8 feet.

18 to 24 inches .....	5.00	45.00
*15 to 18 inches .....	3.50	30.00
12 to 15 inches .....	3.00	25.00

**Block of Blooming Buddleia**



**SHRUBS (Continued)****Care of Butterfly Bush**

In order to get best results with Butterfly Bush (*Buddleia*), it is necessary to understand the nature of the plant. Butterfly Bush is not a shrub in the same sense as a snowball or lilac. Strictly speaking, it is a hardy perennial.

The tops of Butterfly Bush are perennial, like those of peonies and chrysanthemums. In other words, they die down to the crown every year. The following spring new tops are produced and the flowers are borne on the new wood. The tops should be cut off clear to the ground when the plants are set out. Mulch the crowns during the winter, and cut the tops back to the ground every spring.

**BUDDLEIA****Butterfly Bush**

The Butterfly Bushes are becoming more popular every year because of their usefulness in landscape planting. No shrub gives quicker results. Plant in the spring—have a full grown bush in full flower the same summer. Established plants start blooming in midsummer and continue until frost. Plant them in the rear of perennial beds for high background. Mix with shrubs for variety and color. They make good cut flowers for home use. Widely used by florists. Not only are the flowers showy, but they attract myriads of brightly colored butterflies that hover around them all day long.

Butterfly Bushes are handsome shrubs with long narrow leaves, grow 2 to 4 feet high in one season, and come in a wide range of color: red, purple, lavender, pink and white.

Butterfly Bushes like reasonably fertile well drained soil, and plenty of sunlight. In the northern two-thirds of the country the tops die down in the winter, but new tops are developed the next season and bloom the same year.

We offer you a selection of five of the very best varieties.

**Charming.** The most nearly pink Butterfly Bush we have seen. Large, rather open sprays on tall vigorous bushes.

	Per 10	Per 100
No. 1 (300.00 per 1000) .....	4.00	35.00
*Medium (250.00 per 1000) .....	3.20	28.00

**Dubonnet.** Live, reddish-purple, like the wine for which it is named. Extra long, full spikes. Continues to be one of the most popular.

No. 1 (300.00 per 1000) .....	4.00	35.00
*Medium (250.00 per 1000) .....	3.20	28.00

**Floralart.** Developed in New Mexico by Mr. A. C. Miller and introduced by us. In our opinion it has the best flower of all because nearly the whole spike blooms at one time. On most other varieties the bottom flowers are faded before the top flowers open. For this reason Floralart makes best cut flowers. Handsome orchid-lavender flowers in large, full, very compact spikes. Medium size bush.

No. 1 (300.00 per 1000) .....	4.00	35.00
*Medium (250.00 per 1000) .....	3.20	28.00

**Red.** As nearly red as you will find in Butterfly Bushes. This one is so good that we ought to give it a special name.

No. 1 (350.00 per 1000) .....	4.50	40.00
*Medium (275.00 per 1000) .....	3.50	30.00

**White Cloud.** Does not grow so large as other varieties but makes neat compact bush completely covered with well formed spikes of white flowers. Especially good in borders and for cut flowers.

No. 1 (350.00 per 1000) .....	4.50	40.00
*Medium (275.00 per 1000) .....	3.50	30.00

Stock some of each of these Butterfly Bushes—give your customers a choice.

**SHRUBS (Continued)**

**CALLICARPA DICHOTOMA (Purpurea) Purple Beautyberry.** Large showy clusters of lavender-purple berries, pink flowers. 4 feet.

	Per 10	Per 100
2 to 3 feet .....	5.50	50.00
*18 to 24 inches (300.00 per 1000) .....	4.00	35.00
12 to 18 inches .....	3.50	30.00

**CARYOPTERIS INCANA, BLUE MIST (Blue Beard, Blue Spirea).** Compact, low-growing shrub, covered with masses of powdery-blue flowers from August to frost. Tops are perennial like Butterfly Bush.

No. 1 .....	4.00	35.00
*Medium .....	3.00	25.00

**CORNUS (Dogwood).**

**Alba Sibirica (Coral Dogwood).** Coral-red branches, white flowers, blue berries. Especially attractive in winter. 10 feet.

2 to 3 feet .....	6.00	55.00
*18 to 24 inches .....	4.50	40.00

**Florida (White Flowering Dogwood).** Large white flowers in spring, bright red berries in winter. Graceful and symmetrical grower with brilliant red foliage in autumn. 25 feet.

3 to 4 feet, bare root .....	25.00	—
*2 to 3 feet, bare root .....	17.50	—
18 to 24 inches, bare root .....	10.00	—

**Florida rubra (Red Flowering Dogwood).** Just the same as the white flowering Dogwood except the flowers which are deep pink.

3 to 4 feet, B & B .....	65.00	—
2 to 3 feet, B & B .....	37.50	—

**Sanguinea (Bloodtwig Dogwood).** Purple or red branches, large clusters white flowers, black fruit. Excellent for winter color. 12 feet.

2 to 3 feet .....	6.00	55.00
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.00	25.00

**Stolonifera flaviramea (Goldentwig Dogwood).** Golden yellow bark. Especially showy in winter. 10 feet.

2 to 3 feet .....	6.00	55.00
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.00	25.00

**COTONEASTER ACUTIFOLIA (Peking Cotoneaster).** Slender, spreading branches, pinkish flowers. Black berries in fall. Desirable for individual specimens, shrub groups, or for hedges. Thrives from Texas to North Dakota. 12 feet.

2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.00	25.00

**CRAPEMYRTLE (Lagerstroemia indica) Common Crapemyrtle.** Crinkled or fringed flowers, bloom profusely all summer, very showy. When transplanting, cut tops back severely and cover completely with soil.

**Pink.**

2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.00	35.00
12 to 18 inches .....	3.00	25.00

**Purple.**

2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.00	35.00

**Red.**

2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.00	35.00
12 to 18 inches .....	3.00	25.00



**SHRUBS (Continued)****CRAPEMYRTLE (Continued)**

White.	Per 10	Per 100
2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.00	35.00
<b>William Toovey.</b> The finest of all Crapemyrtle. Neat compact habit, producing a solid mass of beautiful deep watermelon-red flowers in large heads. The most prolific bloomer and the most arresting color.		
2 to 3 feet .....	7.00	65.00
*18 to 24 inches .....	5.50	50.00
12 to 18 inches .....	4.50	40.00

**FLOWERING QUINCE — Willis Strain**  
**Chaenomeles lagenaria (Formerly Cydonia japonica)**

We are proud to be the introducers of this superior strain of flowering Quince. It took many years of observation and selection to come up with this upright growing shrub of uniform habit, with brilliant red flowers. It is grown from cuttings of course, in order to perpetuate these desirable characteristics.

	Per 10	Per 100	Per 1000
2 to 2½ feet .....	5.50	50.00	450.00
*18 to 24 inches .....	4.50	40.00	350.00
12 to 18 inches .....	3.50	30.00	250.00

**DEUTZIA LEMOINE.** Semi-dwarf, attractive foliage. Dense racemes of small fragrant white flowers. 4 to 5 feet.

	Per 10	Per 100
15 to 18 inches .....	4.50	40.00

**ELAEAGNUS ANGUSTIFOLIA (Russian Olive).** Very hardy, silvery leaves, fragrant flowers. Fruit is silvery yellow. 20 feet.

3 to 4 feet .....	6.50	60.00
*2 to 3 feet .....	5.00	45.00
18 to 24 inches .....	4.00	35.00

**EUONYMUS.**

**Alatus compacta.** Yellow flowers May-June followed by red fruits. Brilliant fall colors. Corky bark, hardy. 4 to 5 feet.

15 to 18 inches .....	9.50	90.00
12 to 15 inches .....	7.00	65.00
9 to 12 inches .....	5.50	50.00

**Europaeus.** Dark green foliage. Yellow and scarlet fruit in autumn. 12 feet.

2 to 3 feet .....	6.50	60.00
18 to 24 inches .....	5.00	45.00
12 to 18 inches .....	3.50	30.00

**EXOCHORDA RACEMOSA (Grandiflora) Pearl Bush.** Neat spirea-like shrub with clusters of snowy white flowers in spring. In bud, the flowers resemble pearls. 10 feet.

18 to 24 inches .....	5.50	50.00
12 to 18 inches .....	4.50	40.00

**FORSYTHIA (Golden Bell).** Bright yellow flowers, early spring.

**Fortunei.** Long toothed leaves, golden yellow flowers. Erect habit of growth. 10 feet.

3 to 4 feet (600.00 per 1000) .....	7.00	65.00
*2 to 3 feet (450.00 per 1000) .....	5.50	50.00
18 to 24 inches (350.00 per 1000) .....	4.50	40.00



**SHRUBS (Continued)****FORSYTHIA (Continued)**

**Intermedia Spectabilis (Showy Forsythia).** Largest, darkest flowers. Most profuse bloomer. 10 feet.

	Per 10	Per 100
3 to 4 feet (600.00 per 1000) .....	7.00	65.00
*2 to 3 feet (450.00 per 1000) .....	5.50	50.00
18 to 24 inches (350.00 per 1000) .....	4.50	40.00

**Suspensa (Weeping Forsythia).** Erect when young but as the plants grow older the branches droop to the ground. Excellent for planting at top of high retaining walls to cover them. 10 feet.

*2 to 3 feet .....	6.00	55.00
18 to 24 inches .....	4.50	40.00

**Viridissima (Greenstem Forsythia).** Green bark, erect branches, green-yellow flowers. 10 feet.

*2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00

**FORSYTHIA SPRING GLORY**

New! One of the finest forsythias ever introduced. Covered with pale yellow flowers early spring. Produces many more blossoms than other varieties.

	Per 10	Per 100	Per 1000
3 to 4 feet .....	7.00	65.00	600.00
*2 to 3 feet .....	6.00	55.00	500.00
18 to 24 inches .....	5.00	45.00	400.00

**HONEYSUCKLE (Lonicera).** Desirable for foliage, flowers and berries.

**Fragrantissima (Winter Honeysuckle).** Fragrant white flowers March-April. Nearly evergreen. 6 to 8 feet.

	Per 10	Per 100
2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00

**Korolkowi (Blue Leaf Honeysuckle).** Blue-green foliage, deep pink flowers, red fruits. A rare and beautiful shrub.

2 to 3 feet .....	6.50	60.00
18 to 24 inches .....	5.00	45.00

**Maacki.** Flowers are white, changing to pale yellow; spreading habit. Red fruits are large and showy. Strong vigorous grower, good for hedges and screens. 15 feet.

2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00

**Morrowi.** Spreading habit, blue-green foliage, white flowers changing to yellow. Red fruits. 8 feet.

2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00

**Tatarica Rosea.** Rosy-pink flowers, red berries. Upright. 10 feet.

*2 to 3 feet (450.00 per 1000) .....	5.50	50.00
18 to 24 inches (350.00 per 1000) .....	4.50	40.00

**Tatarica Rubra (Wheeling strain).** Flower buds are red; open to a deep pink. One of the best. 10 feet.

3 to 4 feet .....	7.00	65.00
*2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00



**NIKKO BLUE HYDRANGEA**  
**The Most Beautiful Hardy Blue Hydrangea**

We had to disappoint many of our customers whose orders were received too late. We have a good stock for 1953-54 season. Order today to be sure of your supply.

Blue Hydrangeas are not new to American horticulture, but most of them have been tender varieties grown in greenhouses, and occasionally planted in gardens.

Now we have Nikko Blue, both hardy and beautiful. It has withstood temperatures of 20 degrees below zero. The tops die down to the ground every winter, but give them a little mulch protection and the crowns will grow into bushy shrubs in one season, 2 to 4 feet tall with attractive, luxuriant foliage and great masses of flowers.

Because the flowers are borne on the new wood, you get blooms every year, and lots of them. It is not at all unusual to see flower heads more than a foot across and the shrub completely covered with them—a wonderful show.

In alkaline soil the flowers are pink; in acid they are blue. It's easy to change alkaline soil into acid with aluminum sulphate (two tablespoons to a gallon of water).

There is a real vogue for Nikko Blue Hydrangeas. They are used for:

**Perennial Borders**  
**Shrub Borders**  
**Lawn Specimens**  
**Planting in Tubs and Boxes**  
**Foundation Plantings**

Be prepared to supply your customers. Our plants are especially nice this year—strong, 2-year-old crowns with numerous stems.

	Per 10	Per 100	Per 1000
No. 1 .....	9.00	85.00	800.00
Medium .....	7.50	70.00	650.00
(300 or more at the 1000 rate)			



**SHRUBS (Continued)**
**SNOWHILL HYDRANGEA**  
*Hydrangea arborescens grandiflora*

Because of the splendid performance of this shrub during the summer of 1953, we expect the demand for it to be greater than usual. All over the country it put on a spectacular show with its profusion of large snowball-like flowers set off with the dark green foliage on shapely bushes. You can't beat it for foundation planting. Especially adapted to shady places. Blooms in June-July and sometimes grows to 8 feet.

	Per 10	Per 100
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00



Meehan strain of Peegee in bloom

**HYDRANGEA PEEGEE**  
*Hydrangea paniculata grandiflora*

In keeping with the Willis policy of striving for the best, we are offering the Meehan strain of *Hydrangea Peegee*, known to be the finest of Peegees. Enormous cone-shaped heads of white flowers, often a foot or more across. The flowers slowly change from white to pink, progressing to rose, and finally in autumn to bronze. Make good winter bouquets. Long blooming season from July to October. Grow 6 to 8 feet high. Use for foundation planting, shrub borders, or individual specimen.

	Per 10	Per 100
2 to 3 feet .....	6.00	55.00
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**SHRUBS (Continued)****KOELREUTERIA PANICULATA (See Shade Trees).****LILACS (Syringa).**

**Rothomagensis (S. Chinensis) Chinese Lilac.** Vigorous grower with slender arching branches; dependable bloomer. Large, broad flower heads of reddish-purple. 50 feet.

	Per 10	Per 100
*2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**MOSS LOCUST (See Roseacacia under Shade Trees).****PHILADELPHUS (Mockorange).**

**Avalanche.** Graceful, strong growing shrub with narrow leaves. Blooms freely. White flowers in clusters. Charming fragrance. 6 feet.

18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**Coronarius (Sweet Mockorange).** A well-known, popular, hardy shrub. Fragrant white flowers in May and June. Vigorous grower. 10 feet.

*2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00

**Grandiflora.** Large single showy flowers, 2 inches or more across. Vigorous grower. 10 feet.

18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**Minnesota Snowflake** (Plant Patent No. 538). Very double flowers of white. Blooms several times during season. As hardy as it is beautiful. Coming from Minnesota, you may be sure it will survive the most rugged winters. Very profuse blooming, and the flowers are unusually sweet-scented. The bush grows symmetrically and very quickly. Thrives in ordinary soil, in either sun or shade. Far superior to *Virginalis* or any strain—an extraordinarily good Mock Orange.

3 to 4 feet .....	10.00	90.00
*2 to 3 feet .....	7.50	70.00
18 to 24 inches .....	6.50	60.00

**Virginalis (Virginal Mockorange).** Bushy symmetrical shrubs with semi-double white fragrant flowers. Prolific bloomer May-June. 7 to 8 feet.

2 to 3 feet .....	6.50	60.00
*18 to 24 inches .....	5.00	45.00
12 to 18 inches .....	3.50	30.00

**PRIVET (See Hedge Plants).****PRUNUS****HANSEN'S BUSH CHERRY*****Prunus besseyi***

Because this shrub is almost always featured for its fruit-bearing qualities, its ornamental value is often overlooked. In fact if it bore no fruit at all it would still be worthy of a place in the garden.

The foliage has an unusual blue-green tinge. The habit of growth is graceful and it never gets too large. Best of all, in the fall the foliage changes to brilliant purple and crimson. Large black fruits, good for preserves.

Transplants, branched	Per 10	Per 100	Per 1000
2 to 3 feet .....	5.00	45.00	400.00
*18 to 24 inches .....	4.00	35.00	300.00



**SHRUBS (Continued)****PRUNUS (Continued)**

✓ **Tomentosa (Manchu or Nanking Cherry).** Large white flowers just before the leaves appear; attractive serrate foliage. Bears large red, edible cherries. A superior dual-purpose fruit.

	Per 10	Per 100
*18 to 24 inches .....	5.00	45.00
12 to 18 inches .....	3.50	30.00

**PURPLE FRINGE (See Cotinus).****QUINCE (See Chaenomeles)****REDBUD (See Shade Trees).**

**RIBES AUREUM (Odoratum).** Upright grower. An old time favorite with delightfully fragrant yellow flowers in April or May, 5 to 6 feet.

	Per 10	Per 100
2 to 3 feet .....	5.50	50.00
18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**SALIX (Willow).**

**Pussy Willow.** Tall upright shrub with large gray catkins in early spring before leaves. 20 feet.

*2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00

**Irrorata (Bluestem Willow).** Branches have a bluish-white bloom. Catkins appear before leaves. 10 feet.

18 to 24 inches .....	4.00	35.00
12 to 18 inches .....	3.00	25.00

**SPIREA.** One of the most useful groups of shrubs.

**Anthony Waterer.** Dwarf shrub with flat-topped clusters of pinkish-red flowers all summer.

15 to 18 inches .....	5.50	50.00
*12 to 15 inches .....	4.00	35.00
9 to 12 inches .....	3.00	25.00

**Arguta (Garland Spirea).** Upright; narrow leaves, clusters of single white flowers. One of the first to bloom. 5 to 6 feet.

18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**Billiardi.** Bright pink flowers in long spikes. 5 to 6 feet.

2 to 3 feet .....	5.50	50.00
*18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.00	25.00

**Blue (See Caryopteris).**

**Froebeli.** Vigorous, semi-dwarf shrub that is very hardy. Bright pink flowers all summer long. Purplish tips to foliage in spring, beautiful autumn colors. 4 feet.

18 to 24 inches .....	5.00	45.00
*12 to 18 inches .....	3.50	30.00
9 to 12 inches .....	2.50	22.00

**Prunifolia Plena (Double Bridalwreath).** This is the true Bridalwreath spirea. Great masses of small double white flowers early spring. Refined foliage. 6 feet.

18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**Thunbergi.** Low growing shrub, slender branches. Spreading habit. Feathery foliage, pure white flowers, early bloomer. 5 feet.

18 to 24 inches .....	4.50	40.00
12 to 18 inches .....	3.50	30.00

**SHRUBS (Continued)****SPIREA (Continued)**

<b>Vanhouttei (Bridalwreath).</b> Great masses of white flowers in early spring. Sometimes called Bridal Wreath. 6 feet.		
3 to 4 feet	Per 10	Per 100
	6.00	55.00
*2 to 3 feet (350.00 per 1000)	4.50	40.00
18 to 24 inches (250.00 per 1000)	3.50	30.00
12 to 18 inches	2.50	20.00

**SYMPHORICARPOS (Snowberry).**

**Chenaulti. Improved Coralberry.** Small leaves, pink flowers. Red fruit. A very refined shrub that will withstand heat, drought, and dust. Shears into an attractive hedge. 6 feet.

18 to 24 inches	4.00	35.00
12 to 18 inches	3.00	25.00

**Vulgaris (Coralberry).** Hardy native shrub. Clusters of coral red berries in fall and winter.

2 to 3 feet	4.50	40.00
18 to 24 inches	3.50	30.00

**SNOWBALL (See Virburnum).**

**TAMARIX.** Grown chiefly for its fine, graceful foliage and showy flowers.

**Africana.** Slender, spreading branches covered with feathery green foliage. Pink flowers. 10 feet.

3 to 4 feet	6.50	60.00
2 to 3 feet	5.00	45.00
*18 to 24 inches	4.00	35.00

**Hispida (Kashgar T.).** We are often asked what tamarix we think to be the best. The answer is *Hispida*. It is a graceful shrub with fine feathery blue-green foliage and bright pink flowers that bloom off and on all summer. You can trim it to make a neat hedge or plant it for individual specimens. The foliage is useful for making bouquets, for which it is used by many florists.

3 to 4 feet	6.50	60.00
2 to 3 feet	5.00	45.00
*18 to 24 inches	4.00	35.00

**NOTICE:** The tops of tamarix must be cut back short when transplanting. If this is not done, they may fail to grow.

**VIBURNUM OPULUS STERILIS (Snowball).** Smooth, light-gray branches, broad leaves. Large white balls of flowers, very showy. 12 feet.

*18 to 24 inches	5.50	50.00
12 to 18 inches	4.00	35.00

**VITEX MACROPHYLLA (Chaste Tree).** Semi-dwarf, hardy, showy lavender-blue flower. Foliage and flowers fragrant. 10 feet.

2 to 3 feet	5.50	50.00
*18 to 24 inches	4.50	40.00

**WEIGELA**

**Eva Rathke.** Deep red flowers. Blooms profusely. 5 feet.

*18 to 24 inches	5.00	45.00
12 to 18 inches	3.50	30.00

**Newport.** An improved variety. Blooms very freely with brilliant red flowers in May-June. 5 feet.

*18 to 24 inches	5.00	45.00
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**WILLOW (See Salix).****WISTERIA, TREE FORM (See Vines).**

\* Sizes marked (\*) are the sizes we recommend for potting in Cloverset Pots for cash and carry and self-service sales.



## SHRUBS ESPECIALLY RECOMMENDED FOR POTTING IN *Cloverset* POTS

The following popular varieties of shrubs are especially adapted for growing in Cloverset Pots, and find a ready sale. Instead of selling them as dormant plants for only a few weeks in spring and fall, have them available for your customers at all times. See regular listing for grades recommended for potting.



**PINK FLOWERING ALMOND**—Fast seller in pots because it blooms early—semi-dwarf.

**CRAPEMYRTLE**—This shrub is hard to transplant when dormant. Potting overcomes this. Cut tops back severely when potting.

**FLOWERING QUINCE** (*Cydonia Japonica*)—The early bright red blooms on the superior Willis strain of quince make it a natural for pot sales. Cut back when potting.

**FORSYTHIA, SPRING GLORY**—Folks always want to buy Forsythia when it is in bloom. Fix it so they can.

**LILAC ROTHOMAGENSIS**—Blooms well in Cloverset Pots. Have them readily available for your customers.

**HYDRANGEA NIKKO BLUE**—Because these wonderful shrubs have short tops they will sell better if potted with new growth showing.

**GOLDFLAME HONEYSUCKLE**  
**MORaine LOCUST**  
**HOPA FLOWERING CRAB**  
**TREE WISTERIA**  
**SMALL EVERGREENS**  
**CRIMSON KING MAPLE**

**SILVER LACEVINE**  
**PAUL'S SCARLET THORN**  
**PERENNIALS**  
**FRUIT TREES**  
**ROSES**  
**PIN OAK**

**Willis Nursery stock** is used by The Cloverset Flower Farm, makers of Cloverset pots. They wrote us recently as follows:

“We have been very pleased with the quality of stock you have been furnishing. . . .”

CLOVERSET POTS are listed on pages 50 & 51.

Send for **FREE Cloverset Potting Guide**. Contains valuable information on potting, displaying, selling, etc.

## VINES

### AMPELOPSIS (*Parthenocissus*) (Ivy).

**Englemanni (Engleman Creeper).** Hardy clinging vine, bright autumn colors.

	Per 10	Per 100
2 year, No. 1 .....	3.50	30.00
2 year, Medium .....	3.50	25.00

### BOSTON IVY

#### *Parthenocissus tricuspidata*

Used to be called **Ampelopsis veitchi**. Continues to be one of the most aristocratic and refined of vines. It will cling to brick, stucco, stone, and rough wood without support. The handsome glossy green foliage makes a perfect mosaic covering. An interesting feature of it is the great variation in size of the leaves on the same vine, some will be tiny—only a fraction of an inch, while others will be many inches across. The foliage stands smoke and dust well, and in autumn turns brilliant shades of scarlet and orange.

	Per 10	Per 100
2 year, No. 1 .....	4.50	40.00
2 year, Medium .....	3.50	30.00

### AMERICAN BITTERSWEET

#### *Celastrus scandens*

The American Bittersweet is much better than the oriental. The clusters of berries are larger, the color brighter, and the fruit stems longer—the whole aspect of the vine is more graceful. When ripe, the bright yellow berries burst open revealing the brilliant red centers. Hard to beat for winter decoration indoors or out.

Some vines don't produce berries at all, but we propagate our vines by cuttings taken from bearing vines.

	Per 10	Per 100
2 year, No. 1 .....	4.00	35.00
2 year, Medium .....	3.00	25.00

### SWEET AUTUMN CLEMATIS

#### *Clematis Paniculata*

In September and October these vines are covered with great masses of fragrant white flowers about 1 inch across. A long time favorite.

	Per 10	Per 100
2 year, No. 1 .....	5.50	50.00
2 year, Medium .....	4.50	40.00

**EUONYMUS FORTUNEI COLORATUS (Purpleleaf Wintercreeper).** Ever-green foliage that turns bronzy-red in autumn. Excellent ground cover.

	Per 10	Per 100
2 year, No. 1 .....	5.50	50.00
2 year, Medium .....	4.50	40.00



## VINES (Continued)

**GOLDFLAME HONEYSUCKLE****Trade Mark**

We are justly proud of **Goldflame Honeysuckle**, a wonderful plant which we introduced a few years ago. The large flame-coral trumpets lined with gold, fragrant after nightfall, appear in immense showy clusters the same year the plant is set out. Reaching its full glory of bloom in early summer, it nevertheless flowers abundantly from May until hard frost. Hardy in all parts of the country. Allowed to grow naturally, Goldflame will climb a trellis or spread as a ground cover; if pruned it becomes a striking specimen shrub. Planted in a row and sheared it gives a smashing effect as an ever-blooming hedge. For best results, plant Goldflame where it will get sunlight at least half of the day.

	Per 10	Per 100
*2 year, No. 1 .....	5.50	50.00
2 year, Medium .....	4.50	40.00

**LONICERA (Honeysuckle).**

**Hall's Japan (L. halleana).** Flowers pure white changing to yellow. Vigorous grower. Very fragrant.

	Per 10	Per 100
2 year, No. 1 (200.00 per 1000) .....	3.00	25.00
2 year, Medium (160.00 per 1000) .....	2.50	20.00

**Sempervirens magnifica (Dreer's Everblooming H.).** Blooms all summer with large clusters of coral-red trumpet-shaped flowers.

2 year, No. 1 .....	4.50	40.00
2 year, Medium .....	3.50	30.00

**Tellmanniana (Golden Giant Honeysuckle).** This vine has the largest flowers of any of the climbing honeysuckles. Long bright yellow trumpets, shaded bronzy red, and handsome foliage; very showy. Makes a good cut flower.

2 year, No. 1 .....	5.00	45.00
2 year, Medium .....	4.00	35.00

**Yellow Trumpet.** Large bright yellow trumpets.

2 year, No. 1 .....	4.00	35.00
2 year, Medium .....	3.00	25.00

**SILVER LACEVINE****Polygonum Auberti**

Also called **China Fleecevine**. Just about the fastest growing vine under cultivation. Reminds one of the cartoon of the vine that grows so fast you have to shut the door quick to keep it from following you in.

Silver Lacevine is what you want to use to cover a big area in a short time, either on a trellis or on the ground. Blooms first year with great masses of foamy white flowers. This vine is so popular we grow many thousands of them every year.

	Per 10	Per 100
2 year, No. 1 .....	4.50	40.00
2 year, Medium .....	3.50	30.00

**WISTERIA SINENSIS (Chinese Wisteria).** Long attractive clusters of purplish-blue flowers early summer. Vigorous grower. Our plants were propagated from blooming wood.

	Per 10	Per 100
2 year, No. 1 (350.00 per 1000) .....	4.50	40.00
*2 year, Medium (250.00 per 1000) .....	3.50	30.00



**TREE WISTERIA**  
*Wisteria sinensis*

You have customers who are eager for something "different," something novel. It will thrill them to have one of these lovely Tree Wisterias in the yard. Mature plants produce hundreds of purplish-blue flowers in early summer. Use in formal gardens or for specimens on the lawn.

3½ to 4 feet, stems, bare root .....	35.00 per 10
3½ to 4 feet, stems, B & B .....	45.00 per 10

## SHADE AND ORNAMENTAL TREES

All our shade trees are grown in wide rows with plenty of space between them in the row to allow for proper development. Calipers are measured 6 inches above the collar. Sizes given in descriptions indicate height at maturity as given in "Hortus Second."

**ASH GREEN (*Fraxinus lanceolata*).** Large round-topped trees with attractive compound leaves. Does well in semi-arid areas and high altitudes. Grows rapidly. 60 feet.

	Per 10	Per 100
6 to 8 feet .....	16.50	150.00
5 to 6 feet .....	11.00	100.00
4 to 5 feet .....	8.50	75.00

**ASH, EUROPEAN MOUNTAIN (See Mountain Ash).**





**BALD CYPRESS**  
***Taxodium Distichum***

This is the famous Cypress from which comes the long-lasting Cypress lumber. But it also makes a beautiful ornamental tree with its majestic pyramidal top and soft feathery foliage. Especially desirable for planting on lawns, in parks, and along avenues.

Although it is native to the swamps and bayous of the South it is hardy as far north as Michigan, and it withstands extreme heat and drought. Truly a remarkable tree. Grows to about 150 feet.

	Per 10	Per 100
5 to 6 feet, B & B .....	70.00	650.00
4 to 5 feet, B & B .....	60.00	550.00
3 to 4 feet, B & B .....	50.00	450.00

**SHADE AND ORNAMENTAL TREES (Continued)****BIRCH (Betula).****Cutleaf Weeping.** Graceful, slender, drooping branches. 60 feet.

	<b>Per 10</b>	<b>Per 100</b>
7 to 8 feet, spring delivery .....	42.50	400.00
6 to 7 feet, spring delivery .....	31.50	300.00
5 to 6 feet, spring delivery .....	26.50	250.00

**European White (Betula Pendula) (alba).** White bark, branches usually drooping. 60 feet.

6 to 8 feet, branched, spring delivery .....	26.50	250.00
5 to 6 feet, branched, spring delivery .....	21.50	200.00

**European White Birch. Clump Form.**

5 to 6 feet, 3 to 5 stems, spring delivery .....	27.50	250.00
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**CATALPA BUNGEI**  
**(Umbrella Catalpa)**

Small formal round headed tree with large leaves. Desirable for formal plantings or where small trees are needed. Tops are cut back before shipping to prevent damage in transit.

	<b>Per 10</b>	<b>Per 100</b>
5 to 6 foot stems, 2 year heads .....	20.00	175.00
4 to 5 foot stems, 2 year heads .....	16.50	150.00
4 to 5 foot stems, 1 year heads .....	14.00	125.00
3 to 4 foot stems, 1 year heads .....	10.00	85.00





**SHADE AND ORNAMENTAL TREES (Continued)**

**CHESTNUT, CHINESE** (*Castanea mollissima*). Blight-resistant trees with large attractive foliage. Nuts of excellent quality. Start bearing in two or three years.

	Per 10	Per 100
2 to 3 feet .....	11.00	100.00
18 to 24 inches .....	8.00	75.00

**COTTONWOOD, COTTONLESS.** Rapid-growing tree with glossy foliage. Produces no flowers, seeds or cotton. 60 feet.

6 to 8 feet, branched .....	9.00	80.00
5 to 6 feet, branched .....	7.00	60.00

**FLOWERING CRABS****(Malus)**

At long last, flowering crabs are getting the attention they deserve. First of all, Flowering Crabs are highly ornamental. Not only are the trees themselves attractive, but the flowers and fruits are decorative. Some varieties produce edible fruit, notably Hopa and Dolgo.

Flowering Crabs can also be used for shade. They are especially desirable for this purpose, on small home grounds where there is no room for the larger trees such as elms, oaks, and sycamores. Out of the many varieties of Flowering Crabs on the market, we have selected a group that we consider the best, based on years of observation.

**FLOWERING CRABS (Malus).**

**Almey (Rosy Bloom).** New! Deep crimson buds open to huge scarlet blooms with white star-like markings at base of each. Scarlet fruits. Excellent tree to pot for cash and carry sales. Usually blooms same year it is planted.

	Per 10	Per 100
3 to 4 feet .....	15.00	140.00
2 to 3 feet .....	11.00	100.00

**Atrosanguinea.** Purple-bronze foliage, rosy-lavender flowers. Purplish fruit. 18 feet.

3 to 4 feet .....	8.50	80.00
2 to 3 feet .....	5.50	50.00

**Dolgo.** White flowers, large showy red fruit; good for jelly. 40 feet.

3 to 4 feet .....	6.50	60.00
2 to 3 feet .....	4.50	40.00

**Eleyi (Eley Crab).** Foliage red in spring, flowers vinous red, single; fruit red. 40 feet.

4 to 5 feet .....	12.00	110.00
3 to 4 feet .....	8.50	80.00

**Floribunda, Red Fruiting (Japanese Flowering Crab).** Buds coral red; flowers pale pink turning to snow white. The fruits on this variety are a showy red instead of the usual yellow.

3 to 4 feet .....	8.50	80.00
2 to 3 feet .....	6.50	60.00

**SHADE AND ORNAMENTAL TREES (Continued)**  
**FLOWERING CRAB (Continued)**

**HOPA**

From early spring until freezing weather this tree will be a delight to you. In the spring the expanding foliage is bronzy red but before the leaves are fully developed the whole tree bursts into bloom, being completely covered with the most magnificent fragrant pink flowers. It is hard to imagine anything more showy.

The flowers are followed by the prettiest tiny red apples that bejewel the tree during the summer. You can make a good jelly from them.

Hopa Crab is easy to grow and perfectly hardy. No wonder it is our most popular flowering ornamental tree.

	Per 10	Per 100
5 to 6 feet .....	12.00	110.00
4 to 5 feet .....	9.00	85.00
3 to 4 feet .....	7.00	65.00
2 to 3 feet .....	4.50	40.00

↘ **Niedzwetzkyana (Red-Vein Crab).** Single red flowers, red fruit; bark and wood reddish. 40 feet.

	Per 10	Per 100
4 to 5 feet .....	12.00	110.00
3 to 4 feet .....	8.50	80.00

↘ **Red Silver.** Silver and red foliage. Crimson flowers, red fruit. 30 feet.

3 to 4 feet .....	8.50	80.00
2 to 3 feet .....	5.50	50.00

**Theifera.** Handsome, small, free-flowering tree with light pink fragrant blossoms. Resembles cherry tree when in bloom. Fruit greenish yellow with red cheek. Hardy.

4 to 5 feet .....	12.00	110.00
3 to 4 feet .....	8.50	80.00
2 to 3 feet .....	5.50	50.00

**DOGWOOD, FLOWERING (See Shrubs).**

**ELM (Ulmus).**

**American (Ulmus americana).** America's best street tree. 120 feet.

	Per 10	Per 100
1½ to 2 inch Caliper .....	30.00	—
1¼ to 1½ inch .....	22.50	200.00
8 to 10 feet .....	16.50	150.00
6 to 8 feet .....	11.00	100.00
5 to 6 feet .....	8.00	70.00
4 to 5 feet .....	5.50	50.00

**Chinese (Ulmus pumila) (Siberian).** Very rapid grower. Makes good screens, hedges and specimens. Especially adapted to dry climates.

1¼ to 1½ inch caliper .....	22.50	200.00
8 to 10 feet .....	16.50	150.00
6 to 8 feet .....	11.00	100.00
5 to 6 feet .....	8.00	70.00
4 to 5 feet .....	5.50	50.00

**Chinese.** 2 year seedlings. Root pruned to develop a good root system. All trees are branched and trimmed up like shade trees. Graded by height and caliper.

4 to 5 feet, 7/16 to 9/16 inch caliper .....	4.00	35.00
3 to 4 feet, 5/16 to 7/16 inch caliper .....	3.00	25.00



**SHADE AND ORNAMENTAL TREES (Continued)**

**HACKBERRY** (*Celtis occidentalis*). Resembles American Elm. Desirable shade tree. It is not affected by the diseases that attack the elms. 120 feet.

	Per 10	Per 100
8 to 10 feet .....	25.00	—
6 to 8 feet .....	16.50	155.00
5 to 6 feet .....	11.00	100.00
4 to 5 feet .....	8.00	75.00

**HONEYLOCUST, THORNLESS** (*Gleditsia triacanthos inermis*). Very desirable shade and ornamental tree. Refined pinnately compound leaves, fragrant white flowers in spring. Succeeds in dry locations. Hardy and long-lived. Reaches a height of 50 to 60 feet.

6 to 8 feet .....	22.00	200.00
5 to 6 feet .....	14.00	125.00

**KOELREUTERIA PANICULATA** (Goldenrain Tree). Attractive foliage. Very drought resistant. Long panicles of showy yellow flowers in July. 15 to 30 feet.

2 to 3 feet .....	7.00	65.00
18 to 24 inches .....	5.50	50.00

**MAPLE (Acer)**

**Crimson King** (*A. platanoides schwedleri nigra*). Plant Patent No. 735. Improved Schwedler Maple. Deeper color retained all summer.

	Per 10	Per 100
6 to 7 feet, whips, spring delivery .....	35.00	325.00
5 to 6 feet, whips, spring delivery .....	25.00	235.00

**Cutleaf**. Leaves are deeply cut and lacerated. Pendulous branches give the tree a weeping appearance.

4 to 5 feet .....	10.00	—
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**Norway** (*A. platanoides*). Dome-shaped head with dense covering of beautiful dark foliage. Fine for street or lawn planting.

7 to 8 foot whips, spring delivery .....	16.50	150.00
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**Schwedler** (*A. platanoides schwedleri*). Resembles Norway Maple except it has reddish-purple leaves in spring and early summer.

7 to 8 foot whips, spring delivery .....	31.00	290.00
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**Soft or Silver** (*A. saccharinum*). Fast growing, silvery leaves. 120 feet.

1¼ to 1½ inch caliper .....	22.50	—
8 to 10 feet .....	17.50	—
6 to 8 feet .....	13.50	125.00
5 to 6 feet .....	9.50	85.00
4 to 5 feet .....	6.50	60.00

**MIMOSA** (*Albizzia julibrissin*) **Silk Tree**. Fern-like foliage; low spreading tree. Very showy pink flowers in mid-summer. Hardy in southern half of the country. 30 to 40 feet.

5 to 6 feet .....	13.50	115.00
4 to 5 feet .....	10.00	90.00
3 to 4 feet .....	7.00	60.00



**LOCUST, MORAINE**  
(Plant Patent No. 836)

The Moraine Locust is a round-headed tree when young, but tall and vase-shaped when older, attaining a height of 80 to 100 feet. It grows more rapidly than the common type of locust because of the absence of seed pods and thorns. This attribute, together with the small leaflets which mostly drift into the lawn between the blades of grass, makes little fall clean-up necessary. It stands pruning well but very little is necessary since the lower branches self-prune as the top grows wider. This makes it desirable for narrow street planting of small properties, as sufficient clearance can be maintained for any type of traffic. Transplants easily.

		Per 10	Per 100
7 to 8 feet, branched	(Suggested retail \$9.00)	45.00	400.00
7 to 8 feet, whips	(Suggested retail \$7.50)	33.50	300.00
6 to 7 feet, branched	(Suggested retail \$7.50)	33.50	300.00
6 to 7 feet, whips	(Suggested retail \$6.00)	27.50	250.00
5 to 6 feet, branched	(Suggested retail \$6.00)	27.50	250.00
5 to 6 feet, whips	(Suggested retail \$5.00)	22.50	200.00



**SHADE AND ORNAMENTAL TREES (Continued)**

**MOUNTAIN ASH (*Sorbus aucuparia*) European Mountain Ash.** Highly ornamental tree with attractive compound leaves and large clusters of scarlet berries. 50 feet.

	Per 10	Per 100
6 to 8 feet, branched, spring delivery .....	28.00	265.00

**MULBERRY, RUSSIAN (*Morus alba tatarica*).** Fast-growing tree with interesting sculptured leaves and bearing edible black fruit.

5 to 6 feet .....	7.50	65.00
4 to 5 feet .....	6.00	50.00

**OAK, PIN (*Quercus palustris*).** Fast-growing pyramidal tree, deeply cut foliage. Very desirable street tree. 80 feet.

1¼ to 1½ inch caliper .....	40.00	—
6 to 8 feet .....	33.50	300.00
5 to 6 feet .....	22.50	200.00
4 to 5 feet .....	17.50	160.00

**PECAN, NATIVE (*Hikoria Pecan*).** Handsome ornamental tree with large compound leaves and sturdy trunk and strong branches. Edible nuts. 100 feet.

4 to 5 feet .....	10.00	—
3 to 4 feet .....	7.50	—

**PERSIMMON, AMERICAN (*Diospyros virginiana*).** Round-topped heads, edible fruit, hardy. Handsome foliage, especially in autumn. 50 feet.

5 to 6 feet .....	15.00	—
4 to 5 feet .....	10.00	—
3 to 4 feet .....	7.50	—

**POPLAR (*Populus*).**

**Bolleana (*P. alba pyramidalis*).** Slender, narrow habit of growth, smooth green bark. Leaves dark green above, white beneath. 60 feet.

5 to 6 feet .....	8.50	80.00
4 to 5 feet .....	7.00	65.00

**Carolina or Norway.** Fastest-growing poplar, cottonless. Excellent for screens, windbreaks, shelterbelts, and quick shade.

6 to 8 feet, branched .....	9.00	80.00
5 to 6 feet, branched .....	7.00	60.00

**REDBUD (*Cercis Canadensis*).** Heart-shaped leaves; rosy-red flowers in spring.

2 to 3 feet .....	6.00	55.00
18 to 24 inches .....	3.50	30.00

**ROSE ACACIA STANDARDS (*Robinia hispida*).** Moss locust grafted on locust stems to make a small formal tree. Blooms heavily in spring, large clusters of bright pink sweet-pea flowers, blooms occasionally throughout growing season. Desirable for formal planting, lawn specimens or where small trees are needed.

4 to 5 foot stems .....	25.00	225.00
3 to 4 foot stems .....	16.50	150.00

# LOMBARDY POPLAR

## A Very Useful Tree

Did you ever think of the many ways these can be used? Here are a few:

For accent in landscape planting.

Plant on property lines of new homes, especially in the rear now that alleys are out of style.

Screen plantings—no quicker way to get privacy.

Windbreaks and shelterbelts. Protect homes, barns, orchards.

Prices on Lombardy Poplar are low. You can do a volume business with them at a good profit. They make good sales leaders.

### Branched Trees

	Per 10	Per 100	Per 1000
8 to 10 feet, 2 year, low branched .....	6.50	60.00	550.00
6 to 8 feet, 2 year, low branched .....	5.00	45.00	400.00
5 to 6 feet .....	4.00	35.00	300.00

### Whips and Lightly Branched

	Per 10	Per 100	Per 1000
5 to 6 feet .....	2.00	17.50	160.00
4 to 5 feet .....	1.50	12.50	110.00
3 to 4 feet .....	1.00	8.50	75.00



**SHADE AND ORNAMENTAL TREES (Continued)**

**SYCAMORE, AMERICAN** (*Platanus occidentalis*). Smooth light-colored bark becoming nearly white with age. Large handsome leaves on a strikingly straight tree. 130 feet.

	Per 10	Per 100
1¼ to 1½ inch caliper .....	27.50	—
8 to 10 feet .....	25.00	—
6 to 8 feet .....	17.50	165.00
5 to 6 feet .....	12.50	110.00
4 to 5 feet .....	8.00	75.00

**THORN, PAUL'S SCARLET.** Highly ornamental trees with clusters of double scarlet flowers.

5 to 6 feet, branched, spring delivery .....	30.00	275.00
4 to 5 feet, branched, spring delivery .....	25.00	235.00

**TREE WISTERIA (See Vines).**

**WALNUT, BLACK** (*Juglans nigra*). Large tree with compound leaves; edible nuts. Valuable timber tree. 80 to 100 feet.

4 to 5 feet .....	8.00	75.00
3 to 4 feet .....	5.50	50.00

**WILLOW (Salix).**

**Niobe Weeping.** Graceful, weeping, hardy tree. Very attractive golden bark.

5 to 6 feet .....	7.00	65.00
4 to 5 feet .....	5.00	45.00
3 to 4 feet .....	3.50	30.00

**Pussy (see Shrubs).**

**Thurlow Weeping.** Spreading type with dark green leaves. Becomes more pendulous with age. Best weeping willow for the south. 30 to 35 feet.

5 to 6 feet .....	7.00	65.00
4 to 5 feet .....	5.00	45.00
3 to 4 feet .....	3.50	30.00

**Wisconsin Weeping.** Dark green leaves, spreading habit. Long pendulous branches. Most popular weeping willow. 35 to 50 feet.

5 to 6 feet .....	7.00	65.00
4 to 5 feet .....	5.00	45.00
3 to 4 feet .....	3.50	30.00

**Something New!**  
**ZELKOVA SERRATA**

A new shade tree from Japan. Foliage and habit of growth resembles small-leaved elms. Graceful round-headed trees, well adapted to street and lawn planting. Hardy in northern states, and not subject to elm diseases.

	Per 10
4 to 5 feet .....	20.00
3 to 4 feet .....	15.00
2 to 3 feet .....	10.00

## HEDGE PLANTS

**ELM, CHINESE** (See Lining Out Stock).

**MULBERRY, RUSSIAN** (See Lining Out Stock).

**PRIVET (Ligustrum).**

**Amur River North.** Hardy, well adapted to northern states. Upright branches, rather glossy, oval leaves.

	Per 100	Per 1000
2 to 3 feet, 4 canes and up .....	20.00	180.00
18 to 24 inches, 3 canes and up .....	15.00	140.00
18 to 24 inches, 2 canes .....	12.00	110.00
12 to 18 inches, 3 canes and up .....	12.00	110.00
12 to 18 inches, 2 canes .....	10.00	90.00

**Amur River South.** Very bushy plants with fine box-like foliage. Makes a beautiful, dense hedge. Suitable for planting in Oklahoma and south.

18 to 24 inches, well branched .....	14.00	120.00
12 to 18 inches, well branched .....	11.00	100.00

**California.** Glossy green leaves, suited to southern half of the United States. Extremely popular for formal hedges.

18 to 24 inches, 3 canes and up .....	14.00	120.00
12 to 18 inches, 3 canes and up .....	11.00	100.00

**Ibodium, Hardy California.** Upright, vigorous, shiny foliage.

12 to 18 inches, 3 canes and up .....	12.00	110.00
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**Obtusifolium (Erect Border Privet).** New. Dense, branching habit, rapid growth—large lustrous foliage. Makes a very compact hedge. Hardy.

18 to 24 inches, 3 canes and up .....	15.00	140.00
12 to 18 inches, 3 canes and up .....	12.00	110.00

**Regel.** Low growing, dense, horizontal spreading branches. Desirable for low mass plantings.

	Per 10	Per 100
15 to 18 inches, branched .....	3.50	30.00
12 to 15 inches, branched .....	2.50	20.00

**NOTE:** Privet does not mature sufficiently for shipment before December.

**ROSA MULTIFLORA JAPONICA.** Thorny type. Excellent game refuge and animal-tight fence.

2/16 to 3/16 inch caliper .....	3.50	30.00
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## ROSES

Our roses are low-budded on thornless *Rosa multiflora japonica* understocks. In grading we use American Association of Nurserymen standards. Roses are tied No. 1 and No. 1½, 10 per bundle; No. 2, 25 per bundle. Order in full bundles.

The most up-to-date practices of spraying, pruning, cultivating, and fertilizing are employed in the production of our roses to give you a high quality product.

Be sure to pot a quantity of Willis roses in Cloverset pots for late spring and summer sales. **Send for free Cloverset Potting Guide.**

### TEA AND HYBRID TEA

	Per 10	Per 100	Per 1000
No. 1 .....	6.50	60.00	550.00
No. 1½ .....	5.25	47.50	425.00
No. 2 .....	4.00	35.00	300.00



**ROSES (Continued)**

- American Beauty.** Deep pink, delightful fragrance, vigorous.  
**Briarcliff.** Fine flower of silvery rose-pink.  
**Caledonia.** White, long buds, large flowers.  
**Christopher Stone.** Velvety scarlet-crimson; fragrant.  
**Condesa de Sastago.** Petals coppery-pink shade inside, gold outside.  
**Countess Vandal.** Two-tone, buff and apricot.  
**Crimson Glory.** Deep, vivid crimson, very fragrant.  
**Edith Nellie Perkins.** Buff inside, coppery-pink outside.  
**Editor McFarland.** Shapely buds and double, brilliant pink blooms.  
**Etoile de Hollande.** Brilliant red, huge, free flowering, fragrant.  
**Frau Karl Druschki** (White American Beauty). Magnificent pure white.  
**Golden Charm.** Clear yellow form of Talisman, exceptionally fine yellow.  
**Golden Dawn.** Rich straw yellow buds flushed old-rose; flowers are sun-flower yellow.  
**Grenoble.** Clear scarlet-red, tall, strong growing.  
**Joanna Hill.** Large flowers, golden buff, yellow center.  
**K. A. Viktoria.** Snowy-white tinted yellow at center.  
**Konigin Luise.** Pure white, double, strong grower.  
**Lady Hillingdon.** Yellow, orange tones.  
**Mary Hart.** Red, shaped like Talisman.  
**Mrs. P. S. Dupont.** Double, rich yellow, free-flowering.  
**Pink Dawn.** Flowers perfectly formed, deep rose-pink shaded orange.  
**Poinsettia.** Beautiful deep velvety-red, subtle rose fragrance.  
**President Herbert Hoover.** Cerise-pink, flame scarlet and yellow.  
**Radiance.** Brilliant rose-pink; America's most popular rose.  
**Red Radiance.** Similar to Radiance, but deep rose-red; ever-blooming.  
**Red Talisman.** Red sport of Talisman.  
**Rouge Mallerin.** Double blooms of lasting deep red.  
**Soeur Therese.** Long pointed buds of chrome-yellow marked with carmine.  
**Talisman.** Bright apricot-gold and deep pink. Very popular.  
**The Doctor.** Satiny pink, very large.  
**Yellow Sastago.** Vigorous buttercup-yellow sport of Condesa de Sastago.

**AUSTRIAN COPPER ROSE**

Introduced in 1596, one of the oldest roses in cultivation. The colors have never been improved upon. Actually one of the most amazing roses you have ever seen. The single flowers are intense coppery-red on one side and bright yellow on the other. Hardy, vigorous when well established. Early bloomer.

**Prices**

No. 1 .....	\$6.50 per 10	\$60.00 per 100
No. 1½ .....	\$5.50 per 10	\$50.00 per 100

**CLIMBING**

	Per 10	Per 100	Per 1000
No. 1 .....	6.50	60.00	550.00
No. 1½ .....	5.25	47.50	425.00
No. 2 .....	4.00	35.00	300.00
<b>Blaze.</b> Brilliant, unfading scarlet, large flower clusters.			
<b>Cli. American Beauty.</b> Carmine, fine form, rich perfume.			
<b>Cli. Caledonia.</b> White climbing form of bush variety.			
<b>Cli. Etoile de Hollande.</b> Brilliant red, huge, free-flowering.			
<b>Cli. K. A. Viktoria.</b> Snow-white, climbing form of hybrid tea.			
<b>Cli. Mrs. P. S. Dupont.</b> Golden-yellow, climbing form of bush variety.			
<b>New Dawn.</b> Apple-blossom pink.			
<b>Paul's Scarlet Climber.</b> Intense scarlet, vigorous and free-flowering.			
<b>Cli. Radiance.</b> Large rose-pink, climbing form of popular bush rose.			
<b>Cli. Red Radiance.</b> Deep rose-red.			
<b>Cli. Talisman.</b> Bright apricot, gold and deep pink.			

**ROSES (Continued)**  
**POLYANTHA AND FLORIBUNDA**

	Per 10	Per 100	Per 1000
No. 1 .....	6.50	60.00	550.00
No. 1½ .....	5.25	47.50	425.00
No. 2 .....	4.00	35.00	300.00

\***Baby Chateau.** Deep velvety red. One of the best.

\***Cameo.** Shell-pink and salmon, flushed gold.

\***Else Poulsen.** Bright rose-pink flowers of good size; large clusters.

\***Floradora.** Scarlet and geranium red, very double flowers.

**Gloria Mundi.** Large, double, long-lasting orange-scarlet flowers in clusters.

**Golden Salmon.** Large clusters of bright gold-salmon flowers.

\***Improved Lafayette.** Sturdy plants, glowing red flowers marked crimson.

**Katharina Zeimet.** Double pure white flowers, very fragrant.

\***Poulsen Yellow.** Buds copper, flowers yellow. Very fragrant.

\***Red Ripples.** Ox-blood to carmine, semi-double.

(\*Floribunda varieties.)

**PATENTED HYBRID TEA**

	Each	
	10-19	20 & Up
<b>Applause.</b> Patent No. 829 (Retail \$2.00 each). Gold Medal winner. The many-petaled blooms of this rose are a dazzling light red in the bud, becoming a lighter shade in the full open flowers. The color is rich and pleasing. Vigorous plants have many branches and produce loads of pleasingly fragrant blooms. ....	1.10	1.00
<b>Charles Mallerin.</b> Patent No. 933 (Retail \$2.50 each). Deep, rich velvety-black blooms. Very fragrant. Plant is very vigorous and resistant to black spot. ....	1.40	1.25
<b>Chrysler Imperial.</b> Patent No. 1167 (Retail \$2.75). Vivid rich tones of crimson enhanced by darker overtones of glowing ox-blood red. Long tapering buds. Large high-centered flowers measuring 4½ to 5 inches with 40 to 50 petals. Long sturdy stems. 1953 AARS winner. ....	1.50	1.37½
<b>Diamond Jubilee.</b> Patent No. 824 (Retail \$2.00 each). Big robust plant produces an enormous number of big, ovoid buds in light pastel shades of buff, yellow and pale orange. The large blooms have stiff, heavy textured petals. ....	1.10	1.00
<b>Eclipse.</b> Patent No. 172 (Retail \$1.75 each). Unique streamlined, pale yellow, fragrant flowers. Holds color well, exquisite, slender buds are the outstanding feature. Bagatelle Gold Medal winner. ....	1.00	.87½
<b>Forty-Niner.</b> Patent No. 792 (Retail \$2.50 each). One of the most brilliant bi-colors ever introduced. Contrasting colors of vivid Oriental red on inside of petals and chrome yellow on outside blend together beautifully. Tall and vigorous. Mildly fragrant. Colors are lasting and retain brilliance. All American winner for 1949. ....	1.40	1.25
<b>Happiness.</b> Patent No. 911 (Retail \$2.50 each). Well formed, large, long lasting blooms of brilliant red. Splendid for cutting. Plants are strong and healthy. ....	1.40	1.25
<b>Heart's Desire.</b> Patent No. 501 (Retail \$1.75 each). Bright luminous red rose distinguished by its beautiful form and superb fragrance. A few blooms perfume an entire room. The great, streamlined buds are borne on long stems. ....	1.00	.87½
<b>Lowell Thomas.</b> Patent No. 595 (Retail \$2.00 each). Long, tightly furled buds open into a large, graceful flower with an elusive, delicate fragrance. Long-lasting blooms of vibrant chrome yellow are well formed. Plant is robust and does well in all areas, hot or cold weather. ....	1.10	1.00



## ROSES (Continued)

## PATENTED HYBRID TEA ROSES (Continued)

	Each	
	10-19	20 & Up
<b>Mirandy.</b> Patent No. 632 (Retail \$2.25). 1945 All American Award winner. This gorgeous, fragrant red rose readily takes its place among the best reds of all time. The ovoid buds are deep rich dark red with black shadings, opening to lovely chrysanthemum-red velvety textured flowers of huge proportions. Its delicious fragrance will make you inhale deeply, for the damask perfume is the essence of rose perfection. _____ 1.25 1.12½		
<b>Mission Bells.</b> Patent No. 923 (Retail \$2.25 each). Pointed, well shaped buds are deep, glowing, salmon-pink, opening to flowers of clear shrimp-pink color. Rich fragrance. Big, strong heavily branched plant with attractive foliage. 1950 All American Award winner. _____ 1.25 1.12½		
<b>New Yorker.</b> Patent No. 823 (Retail \$2.00 each). Huge, high centered flowers of a clear, sparkling shade of red are produced in continuous succession. Has a delightful raspberry fragrance, and the heavy textured petals hold their color. Plant is hardy and resists disease. _____ 1.10 1.00		
<b>Nocturne.</b> Patent No. 713 (Retail \$2.00 each). Long pointed buds of perfect form open slowly to blooms of bright cardinal red with dark shadings. Coppery-red during very hot weather. Blooms have a unique form with wavy petal style. Fragrant. Vigorous plants. _____ 1.10 1.00		
<b>Peace.</b> Patent No. 591 (Retail \$2.50 each). The only All American Selection of 1946. The ovoid buds are golden-yellow etched with pink. As they open they change from canary-yellow to pale gold to iridescent cream. The petals are edged with apple-blossom pink that deepens as the flower slowly opens to glorious 5 inch blooms. _____ 1.40 1.25		
<b>Rubaiyat.</b> Patent No. 758 (Retail \$1.75 each). Both the buds and flowers of this robust rose are extra large and have a damask-rose fragrance. The flowers are usually somewhat paler than the scintillating rose-red or crimson buds. Keeps up a never-ending succession of long-lasting blooms from early spring to late fall. _____ 1.00 .87½		
<b>San Fernando.</b> Patent No. 785 (Retail \$1.75 each). A magnificent thirty-petaled rose of glowing currant-red, changing to bright glowing scarlet. Pronounced fragrance. AARS award winner for 1948. _____ 1.00 .87½		
<b>Show Girl.</b> Patent No. 646 (Retail \$2.00 each). Very beautiful, perfect, long, deep pink buds, almost carmine in the spring. Flowers are long lasting and have big heavy-textured petals. Tall plant with big heavy canes. Flourishes in all climates. _____ 1.10 1.00		
<b>Sutters Gold.</b> Patent No. 885 (Retail \$2.25 each). Beautiful, long pointed buds of yellow richly shaded with orange and red is outstanding feature. Buds are borne in great quantities on long straight stems excellent for cutting. Flowers are high centered and richly colored with a tea fragrance. Plants are strong, vigorous and free branching. 1950 All American Award winner. _____ 1.25 1.12½		
<b>Taffeta.</b> Patent No. 716 (Retail \$2.00 each). Outstanding feature is ability to produce many long-stemmed, perfectly formed fragrant buds in rich pink and salmon shades. Color is generally a rich carmine-rose in the bud, begonia rose in the open flower. Pronounced fragrance. Plant is larger than average, vigorous and upright. _____ 1.10 1.00		
<b>Tally-ho.</b> Patent No. 828 (Retail \$2.00 each). Deep cardinal-red buds open slowly to exquisite fully double bi-colored flowers. Colors are not in great contrast. Inside of petals is varying and unusually delightful shade of pink; outside varies from crimson to cardinal-red. _____ 1.10 1.00		

## PATENTED CLIMBING

<b>Cli. Crimson Glory.</b> Patent No. 736 (Retail \$2.50 each). Bright crimson climbing form of bush rose Crimson Glory. _____ 1.40 1.25		
<b>Cli. Floradora.</b> Patent No. 1054 (Retail \$2.00 each). Climbing form of the very popular floribunda. Double scarlet and geranium red flowers in profusion. _____ 1.10 1.00		

**ROSES (Continued)**  
**PATENTED CLIMBING ROSES (Continued)**

	Each	
	10-19	20 & Up
<b>Cli. Peace.</b> Patent No. 932 (Retail \$2.50 each). Climbing form of the famous bush rose. ....	1.40	1.25

**PATENTED FLORIBUNDA**

<b>Chatter.</b> Patent No. 739 (Retail \$1.50 each). Unusually bright crimson blooming continuously with large clusters. ....	.90	.75
<b>Fashion.</b> Patent No. 789 (Retail \$2.00 each). Intense salmon-orange coloring is brilliant, yet soft and lovely; unique. Buds and flowers of exquisite form with an old-rose fragrance. Plants are vigorous and bushy; they have small glossy foliage. 1950 award winner. ....	1.10	1.00
<b>Goldilocks.</b> Patent No. 672 (Retail \$1.50 each). Rich golden-yellow flowers in many clusters resemble miniature Hybrid Teas in form. The compact bush produces golden masses of perfect buds and long-lasting flowers. ....	.90	.75
<b>Ma Perkins.</b> Patent No. 1143 (Retail \$2.25 each). 1953 AARS winner. Red in outer petals—yellow in early stages of bloom. With aging comes a soft coral shell pink. ....	1.25	1.12½
<b>Pinocchio.</b> Patent No. 484 (Retail \$1.50 each). Beautiful buds and flowers of bright cherry salmon flushed with gold, are borne on long sprays. Such a prolific bloomer, the plant is covered throughout the season with immense clusters of perfect baby roses. Fruity fragrance. ....	.90	.75
<b>Red Pinocchio.</b> Patent No. 812 (Retail \$1.50 each). Attractive buds of deep satiny carmine on outside of petals and bright carmine on inside. Flowers are borne in large, long-lasting, unfading clusters. Delightful wild rose fragrance. Plants are bushy and upright with rich vigorous foliage. ....	.90	.75
<b>World's Fair.</b> Patent No. 362 (Retail \$1.50 each). Fragrant, large clusters of large, double, velvety black-scarlet flowers. Exceptionally hardy. Makes a continuous display from late spring until frost. ....	.90	.75

## BROADLEAF EVERGREENS

**EUONYMUS FORTUNEI COLORATUS (Purpleleaf Wintercreeper).** Evergreen foliage that turns bronzy-red in autumn. Excellent ground cover.

	Per 10	Per 100
2 year, No. 1 .....	5.50	50.00
2 year, Medium .....	4.50	40.00
2 inch pots .....	2.50	20.00

**EUONYMUS FORTUNEI MINIMUS.** Small dark green leaves. A creeping plant that will cling to brick, stone, stucco and rough boards.

3 inch pots .....	3.50	30.00
2 inch pots .....	3.00	25.00

**EUONYMUS PATENS (E. Kiautschovicus).** Hardy, broadleaf evergreen; useful for both formal and informal hedges. Sheared hedges can be kept as low as 1 foot or be permitted to reach a height of 5 or 6 feet. See page 32 for specimen stock (B & B).

18 to 24 inches, field grown, bare root .....	7.00	65.00
15 to 18 inches, field grown, bare root .....	5.50	50.00
12 to 15 inches, field grown, bare root .....	4.50	40.00
9 to 12 inches, field grown, bare root .....	3.50	30.00

**BROADLEAF EVERGREENS (Continued)****EUONYMUS PATENS****Small Leaf Variety**

**Ideal for evergreen hedges.** Makes a very bushy plant that may be allowed to grow informally, or by shearing can be made into a compact formal hedge anywhere from 10 inches to 3 feet high. The best substitute for boxwood in the middle west. Use for boundary hedges, or for enclosing rose and flower gardens and for formal planting. This is an extremely useful plant.

**Can be planted any time of the year.** Transplants very easily with a minimum of loss.

	<b>Per 10</b>	<b>Per 100</b>	<b>Per 1000</b>
10 to 15 inches, transplanted, well branched ..	4.50	40.00	350.00
6 to 10 inches, transplanted, well branched ....	3.50	30.00	250.00
2 inch pots .....	2.50	20.00	150.00

300 or more at 1000 rates.

**MAHONIA AQUIFOLIUM (Oregon Holly).** Glossy holly-like leaves that turn brilliant red in autumn. Clusters of yellow flowers followed by clusters of blue berries that resemble small bunches of grapes.

	<b>Each Per 10</b>	<b>Each Per 100</b>
15 to 18 inches, B & B .....	3.50	3.00
12 to 15 inches, B & B .....	2.50	2.25



# Euonymus Patens

## *E. Kiautschovicus*

SPREADING EUONYMUS (Willis Strain)

The most versatile and useful hardy broadleaf evergreen.

Euonymus Patens usually exhibits a wide variation in foliage and habit of growth. The Willis strain, which is the result of many years of observation and selection, has medium size rounded bright green shiny leaves and it grows rapidly and naturally into uniform, bushy, highly ornamental plants. Some seasons its beauty is enhanced by the production of attractive orange-red fruits that resemble those of the bittersweet.

Its uses are many:

**Hedges**—from one foot to 6 feet high. Excellent for edging formal plantings, rose gardens, etc.

**Screen Plantings**—grows naturally to 6 or 8 feet.

**Foundation Plantings**—especially desirable when plants of low or intermediate height are wanted.

**Mass Plantings**—on lawns and to mark entrances.

**Covering foundations, walls and chimneys.** Clings to brick, stone, and stucco without support.

**For planting in very narrow areas,** where there is not sufficient room for ordinary shrubs. Can easily be kept in bounds by shearing.

**Good substitute for Boxwood.** Thrives where boxwood fails.

**Formal Plantings**—shears readily into formal shapes.

**Adds interest** to ordinary shrub or evergreen plantings.

**Background Plantings** for annual and perennial gardens.

Transplants easily, even in summer, and grows rapidly. Starts growing early in the spring and is just about the last thing to stop growing in the fall. Always pleases the customers.

PRICES

	Per 10	Per 100
3½ to 4 feet, heavy B & B .....	50.00	450.00
3 to 3½ feet, heavy B & B .....	45.00	400.00
2½ to 3 feet, heavy B & B .....	38.50	350.00
2 to 2½ feet, heavy B & B .....	35.00	325.00
18 to 24 inches, heavy B & B .....	25.00	225.00
15 to 18 inches, heavy B & B .....	20.00	175.00
18 to 24 inches, bare root .....	7.00	65.00
15 to 18 inches, bare root .....	5.50	50.00
12 to 15 inches, bare root .....	4.50	40.00

(See Broadleaf Evergreens for other Evergreen Euonymus)

## EVERGREENS

The name **Willis** has become synonymous with Quality in evergreens, and there are good reasons for it.

A crew of trained men spends most of its time in our evergreens shearing and pruning with skilled hands to insure compactness and symmetry. No diseases or insect pests are permitted a foothold in our trees and no weeds, noxious or otherwise will be found in our evergreen blocks. We would like to have you come to see for yourself.

All of our evergreens are grown in soil especially suitable for balling. Although we cannot assume responsibility for results, our evergreens have given satisfaction throughout the middlewest.

All evergreens are priced balled and burlapped (B & B).



### JUNIPERUS (Juniper).

	Each Per 10	Each Per 100
<b>Chinensis columnaris, Green.</b> Slender columnar form, bright green foliage. Does especially well in hot dry climates.		
4 to 5 feet .....	6.60	6.00
3 to 4 feet .....	6.00	5.50
2 to 3 feet .....	4.40	4.00
<b>Chinensis mascula.</b> Compact, pyramidal form. Good foliage and color.		
4 to 5 feet .....	6.50	6.00
3 to 4 feet .....	6.00	5.50
2 to 3 feet .....	4.40	4.00
<b>Chinensis pfitzeriana (Pfitzer's J.).</b> Low growing compact tree with horizontally spreading branches. Most popular spreading evergreen.		
3 to 3½ feet spread .....	6.60	6.00
2½ to 3 feet spread .....	5.00	4.50
2 to 2½ feet spread .....	4.40	4.00
18 to 24 inches spread .....	3.85	3.50
15 to 18 inches spread .....	3.30	3.00
<b>Chinensis pfitzeriana, Kallay's Compact.</b> Very compact, horizontally spreading branches. Very desirable type.		
2 to 2½ feet spread .....	4.65	4.25
18 to 24 inches spread .....	4.15	3.75
15 to 18 inches spread .....	3.65	3.25
<b>Chinensis procumbens (Creeping Chinese J.).</b> Low spreading shrub. One of the best evergreens for groundcover.		
18 to 24 inches spread .....	3.85	3.50
15 to 18 inches spread .....	3.30	3.00
12 to 15 inches spread .....	2.50	2.25

EVERGREENS (Continued)		Each Per 10	Each Per 100
<b>JUNIPERUS (Continued)</b>			
<b><i>Communis depressa plumosa</i> (Andorra J.).</b> Makes a dense spreading groundcover; foliage purple in winter.			
2½ to 3 feet spread	.....	5.50	5.00
2 to 2½ feet spread	.....	4.40	4.00
18 to 24 inches spread	.....	3.85	3.50
15 to 18 inches spread	.....	3.30	3.00
<b><i>Communis hibernica</i> (Irish J.).</b> Narrow columnar form with upright branches; blue-green foliage; grows rapidly.			
5 to 6 feet	.....	5.50	5.00
4 to 5 feet	.....	4.50	4.00
3 to 4 feet	.....	3.85	3.50
2 to 3 feet	.....	2.75	2.50
18 to 24 inches	.....	2.20	2.00
15 to 18 inches	.....	1.65	1.50
<b><i>Excelsa stricta</i> (Spiny Greek J.).</b> Semi-dwarf, broadly conical form with heavy bluish foliage.			
2 to 2½ feet	.....	3.30	3.00
18 to 24 inches	.....	2.75	2.50
15 to 18 inches	.....	2.25	2.00
<b><i>Glauca hetzi</i>.</b> Resembles Pfitzer's juniper, but foliage is blue-green and tree grows faster than Pfitzer.			
3 to 3½ feet spread	.....	6.50	6.00
2½ to 3 feet spread	.....	5.00	4.50
2 to 2½ feet spread	.....	4.40	4.00
18 to 24 inches spread	.....	3.85	3.50
<b><i>Glauca hetzi</i>, Globes.</b> Sheared into compact globes. Excellent for entrance planting or for formal situations.			
2½ to 3 feet	.....	6.60	6.00
2 to 2½ feet	.....	5.75	5.25
18 to 24 inches	.....	5.00	4.50
15 to 18 inches	.....	4.15	3.75
12 to 15 inches	.....	3.50	3.25
<b><i>Glauca hetzi</i>, Staked Upright.</b> Not sheared compact. An informal intermediate plant.			
3½ to 4 feet	.....	6.60	6.00
3 to 3½ feet	.....	6.00	5.50
<b><i>Japonica</i>, Globes.</b> Unique light green whipcord foliage. Sheared into formal compact globes.			
2 to 2½ feet	.....	5.75	5.25
18 to 24 inches	.....	5.00	4.50
15 to 18 inches	.....	4.15	3.75
12 to 15 inches	.....	3.50	3.25
<b><i>Sabina</i> (Savin J.).</b> Low vase-shaped, very dark green.			
3 to 3½ feet spread	.....	6.60	6.00
2½ to 3 feet spread	.....	5.00	4.50
2 to 2½ feet spread	.....	4.40	4.00
18 to 24 inches spread	.....	3.85	3.50
15 to 18 inches spread	.....	3.30	3.00
<b><i>Sabina tamariscifolia</i> (Tamarix Savin J.).</b> Blue-green foliage, compact spreading habit, with ascending branches.			
18 to 24 inches spread	.....	4.00	3.65
15 to 18 inches spread	.....	3.50	3.15
12 to 15 inches spread	.....	2.75	2.50
<b><i>Sabina von ehron</i> (Von Ehron's J.).</b> Fast growing, compact. Dark green, resembling Savin in habit of growth, but more vigorous.			
2½ to 3 feet spread	.....	5.00	4.50
2 to 2½ feet spread	.....	4.40	4.00
<b><i>Sabina von ehron</i>, Globes.</b> Sheared into compact globe form.			
2 to 2½ feet	.....	5.75	5.25
18 to 24 inches	.....	5.00	4.50
15 to 18 inches	.....	4.15	3.75
12 to 15 inches	.....	3.50	3.25



## EVERGREENS (Continued)

## JUNIPERUS (Continued)

	Each Per 10	Each Per 100
<b>Scopulorum, Crawford.</b> Broadly pyramidal; blue-green foliage.		
3½ to 4 feet .....	6.25	5.75
3 to 3½ feet .....	5.50	5.00
<b>Scopulorum horizontalis.</b> Bright blue foliage, upright habit; very compact. These are extra nice trees.		
3 to 3½ feet .....	5.50	5.00
2½ to 3 feet .....	5.00	4.50
2 to 2½ feet .....	4.40	4.00
<b>Scopulorum, Pathfinder.</b> Blue-green, fine textured foliage. Pyramidal habit of growth.		
3½ to 4 feet .....	6.25	5.75
3 to 3½ feet .....	5.50	5.00
2½ to 3 feet .....	5.00	4.50
<b>Scopulorum, Sutherland.</b> Green foliage, compact, bushy, semi-dwarf.		
2½ to 3 feet .....	5.25	4.75
2 to 2½ feet .....	4.60	4.25
<b>Virginiana burki.</b> Compact pyramidal form, foliage distinctly blue.		
4 to 5 feet .....	7.75	7.00
3½ to 4 feet .....	6.85	6.25
3 to 3½ feet .....	6.00	5.50
2½ to 3 feet .....	5.25	4.75
<b>Virginiana cupressifolia.</b> Resembles Canaert juniper in color and form, but grows faster.		
3½ to 4 feet .....	6.85	6.25
3 to 3½ feet .....	6.00	5.50
2½ to 3 feet .....	5.25	4.75
2 to 2½ feet .....	4.40	4.00
<b>Virginiana keteleeri.</b> Compact pyramidal form with ascending branches and dark green whipcord foliage.		
6 to 7 feet .....	9.25	8.50
5 to 6 feet .....	8.25	7.50
4 to 5 feet .....	7.15	6.50
3 to 4 feet .....	6.00	5.50
2 to 3 feet .....	5.25	4.75
<b>Virginiana pyramidiformia hilli (Hill's Dundee J.).</b> Typical red cedar form but with dark green, very compact foliage turning plum color in winter. A variety to be highly recommended.		
6 to 7 feet .....	9.25	8.50
5 to 6 feet .....	8.25	7.50
4 to 5 feet .....	7.15	6.50
3 to 4 feet .....	6.00	5.50
2 to 3 feet .....	5.25	4.75
<b>Virginiana, Williams and Harvey.</b> Blue-green foliage. Very sturdy tree with strong branches. Broad pyramidal form.		
5 to 6 feet .....	8.25	7.50
4 to 5 feet .....	7.15	6.50
3½ to 4 feet .....	6.25	5.75
3 to 3½ feet .....	5.75	5.25

## PINUS (Pine).

<b>Montana mughus (Mugho Pine).</b> A dwarf pine of low spreading habit and compact growth.		
15 to 18 inches .....	3.50	3.25
12 to 15 inches .....	3.00	2.75
<b>Nigra (Austrian Pine).</b> Dense growth, long needles, drought resistant.		
2 to 3 feet .....	3.85	3.50
18 to 24 inches .....	3.30	3.00
<b>Ponderosa (Western Yellow Pine).</b> Long light green needles.		
3 to 4 feet .....	5.50	5.00
2 to 3 feet .....	3.85	3.50

## EVERGREENS (Continued)

## PINES (Continued)

	Each Per 10	Each Per 100
<b>Sirobus (White Pine).</b> Very soft light green needles. A handsome tree. 18 to 24 inches ..... 3.30 3.00		
<b>Sylvestris (Scotch Pine).</b> Grows rapidly, assumes picturesque forms when mature. 2 to 3 feet ..... 3.85 3.50		

## THUJA (Arbor Vitae).

**Orientalis (Chinese Arbor Vitae).** Sheared, compact. This is a very desirable tree for hedges.

3 to 4 feet ..... 3.30 3.00		
2 to 3 feet ..... 2.50 2.25		
18 to 24 inches ..... 2.00 1.75		

**Aurea nana (Berckman's Golden A. V.).** Semi-dwarf oval-shaped tree with golden foliage.

2½ to 3 feet ..... 4.65 4.25		
2 to 2½ feet ..... 4.25 3.85		
18 to 24 inches ..... 3.15 2.85		
15 to 18 inches ..... 2.60 2.35		
12 to 15 inches ..... 2.00 1.75		

**Aurea nana (Dwarf Berckman's Golden A. V.).** Broader and more compact.

18 to 24 inches ..... 3.30 3.00		
15 to 18 inches ..... 2.75 2.50		
12 to 15 inches ..... 2.25 2.00		

**Bonita.** Dark green foliage. Dwarf globe shaped.

2½ to 3 feet ..... 3.85 3.50		
2 to 2½ feet ..... 3.30 3.00		
18 to 24 inches ..... 2.75 2.50		
15 to 18 inches ..... 2.25 2.00		

**Crawford's Compact.** Dark green foliage. Broadly conical form. Compact.

4 to 5 feet ..... 5.50 5.00		
3 to 4 feet ..... 4.40 4.00		
2 to 3 feet ..... 3.30 3.00		

**Excelsa.** Dark green foliage, hardy, best oriental type.

4 to 5 feet ..... 5.50 5.00		
3 to 4 feet ..... 4.40 4.00		
2 to 3 feet ..... 3.30 3.00		
18 to 24 inches ..... 2.75 2.50		

## JUNIPER SCOPULORUM

*Platinum*

## An Outstanding New Evergreen

(Plant Patent No. 1070)

This splendid new Juniper, recently introduced by us, is finding wide acceptance. Its brilliant silvery blue color is retained the year around. It grows fairly rapidly, but because the foliage is so dense, very little shearing is required to make it compact and symmetrical. Especially adapted to the Great Plains, the Mountain states, and the Southwest. It has never blighted with us.

	Each Per 10	Each Per 100
5 to 6 feet ..... 8.50 8.00		
4 to 5 feet ..... 7.50 7.00		
3½ to 4 feet ..... 6.50 6.25		
3 to 3½ feet ..... 5.75 5.50		
2½ to 3 feet ..... 5.00 4.75		
2 to 2½ feet ..... 4.50 4.25		

## PERENNIALS

### ASTERS, HARDY PERENNIAL.

Per 10 Per 100

<b>Blue Gem.</b> Large flowers, double, blue with yellow center. September until frost. One of the best. 3 to 4 feet .....	1.90	16.00
<b>Blue Gown.</b> The finest light blue. Large flowers, yellow center. 3 to 4 feet .....	1.90	16.00
<b>Mrs. F. W. Raynor.</b> Large red flowers. One of the best red. 3 feet .....	2.10	18.00
<b>Red Rover.</b> Early, free blooming. Deep rose red flowers, golden centers. Buds bright red. 2 to 4 feet .....	2.10	18.00
<b>St. Egwin.</b> Beautiful light pink. Compact. 2 to 2½ feet ..	1.90	16.00
<b>Sam Banham.</b> Large feathery pure white. One of the earliest. 2 feet .....	1.90	16.00

<b>BELAMCANDA CHINENSIS (Blackberry Lily).</b> Long-stemmed, lily-like flowers, orange spotted red. ....	1.40	12.00
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### CHRYSANTHEMUMS

#### CUSHION.

<b>Bronze Cushion.</b> Deep bronze turning to coppery-yellow bronze. ....	2.10	18.00
<b>Commander.</b> Red daisy-like flowers with yellow center, double. ....	2.10	18.00
<b>Major Cushion.</b> Improved, brighter pink cushion. ....	2.10	18.00
<b>Pink Cushion.</b> Bright pink flowers on well formed plant. ....	2.10	18.00
<b>White Cushion.</b> Opens a delicate pink, turns to pure white. ....	2.10	18.00

#### TALL GROWING.

<b>Hebe (Korean).</b> Light, bright pink. ....	2.40	20.00
<b>Lavender Lady.</b> Large, double, true lavender. ....	2.40	20.00
<b>Louise Schling (Korean).</b> Good coppery-red. ....	2.40	20.00
<b>Pygmy Gold (Button).</b> Miniature pompon of bright golden yellow. ....	2.40	20.00
<b>September Dawn (English Type).</b> Bright rosy-pink and light bronze. ....	2.40	20.00
<b>Terry.</b> Medium size, double flowers, soft dark red-wine. ..	2.40	20.00

<b>FUNKIA LANCIFOLIA.</b> Lovely blue flowers on long spikes. Narrow dull green leaves; grows well in shade. ....	1.90	16.00
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### HELIANTHUS Loddon's Gold

#### Perennial Double Sunflower

One of the finest perennials for cutting. The flowers resemble double dahlias several inches across. Bright clear yellow. Produces a large (3 to 5 foot) well-branched plant, covered with flowers most of the summer and until killing frost. Thrives in hot weather and will withstand lots of drought. The flowers are long-lasting. Loddon's Gold is the best variety of this splendid perennial that we have found.

Strong Field-Grown Plants  
\$3.50 per 10                      \$30.00 per 100



**PERENNIALS (Continued)**  
**HEMEROCALLIS (Daylilies)**

By means of hybridization and selection, a wonderful new race of Hemerocallis has been created in recent years. There are so many hundreds of varieties that one who wants only a few becomes confused. For this reason, we are offering a selection of some of the best varieties in various colors to give you a succession of bloom from early summer until late fall.

	Per 10	Per 100
<b>August Pioneer.</b> Chrome-yellow flushed red on outer half of petals. August-September. 35 in. ....	1.80	15.00
<b>Dawn.</b> Unusual color which is best described as "rose-buff." Large flower. July-August. 30 in. ....	1.80	15.00
<b>Dr. Regel.</b> Pure orange with scarlet eye. ....	1.80	15.00
<b>Florham.</b> Soft yellow, frilled, sweet scented. ....	1.40	12.00
<b>George Yeld.</b> Large canary yellow flowers brushed with red. Deep red throat with yellow star at base. July-August. 36 in. ....	1.80	15.00
<b>Hyperion.</b> Considered by many to be finest of all. Large waxy flowers of canary-yellow. July-August. 48 in. ....	3.00	25.00
<b>Kwanso flore plena.</b> Rich orange, double petaled. ....	1.80	15.00
<b>Margaret Perry.</b> Brilliant, orange-scarlet lined yellow. July-August. 48 in. ....	1.80	15.00
<b>Middendorffiana.</b> Rich orange-yellow. ....	1.40	12.00
<b>Mikado.</b> Large rich orange with deep mahogany-red throat. June-July. 36 in. ....	1.80	15.00
<b>Mrs. W. H. Wyman.</b> Soft yellow. July-August. 42 in. ....	1.80	15.00
<b>Patricia.</b> Fine pale yellow with green throat. Fragrant 5 inch flowers. June-July. 36 in. ....	1.80	15.00
<b>Sovereign.</b> Soft chrome-yellow. Shaded brown outside. ....	1.40	12.00
<b>Sunny West.</b> Immense fragrant soft canary yellow flower. July-September. One of the best. 48 in. ....	1.80	15.00
<b>Thunbergi.</b> Pale yellow, evening blooming, sweet scented. July-August. 36 in. ....	1.80	15.00
<b>Mixed Varieties</b> .....	1.20	10.00

**IRIS GERMANICA**  
**(Tall Bearded Iris)**

\$1.50 per 10; \$12.00 per 100; \$100.00 per 1000  
 (300 or more at 1000 rate)

<b>Snow King.</b> Huge white blossoms with gold throat. 36 inches.	<b>Dalmatica.</b> Light lavender. 40 inches.
<b>Viola cea Grandiflora.</b> Rich velvet-purple.	<b>Frieda Mohr.</b> Large, deep pink-tone, perfect form. Brilliant coloring; long flowering season. 42 inches.
<b>Wabash.</b> Clean white standards, rich purple falls. 40 inches.	<b>Honorabilis.</b> Gold and mahogany brown.
<b>War Eagle.</b> Daphne-pink standards, dahlia-carmine falls, bronzy beard, 40 inches.	<b>Indian Chief.</b> Violet red standards, glowing velvety red falls.
<b>Baldwin.</b> Huge manganese violet self colored. One of the best dark purple. 40 inches.	<b>Leota.</b> Creamy white.
<b>Black Douglas.</b> Black-purple self, full and ruffled, blooms profusely on branching stems. 36 inches.	<b>October Blaze.</b> Brilliant red tone. Fall blooming.
<b>Crystal Beauty.</b> Tall, clear white. 40 inches.	<b>Prairie Gold.</b> Deep golden yellow self.
	<b>Roseway.</b> Deep reddish-pink, orange beard.

**PERENNIALS (Continued)****IRIS KAEMPFERI (Japanese Iris)**

Among the most beautiful of all iris, yet little known. Admired by all who see it. Blooms in June and July when other iris are through blooming. Large flat, showy flowers atop tall strong stems—2 to 3 buds to each stem. Flowers bear a remarkable resemblance to orchids.

	Per 10	Per 100
<b>Kagari-bi (Torchlight).</b> Six petals, light wine-red lighter viens, yellow spot at bottom of each petal. ....	2.40	20.00
<b>Patrocle.</b> Superb dark violet, single. ....	2.40	20.00

**IRIS PUMILA (Dwarf Iris)**

\$1.80 per 10; \$15.00 per 100

**Lt. Chavagnac.** Pansy-violet, fragrant, everblooming.

**Max.** Beautiful ruffled yellow. 6 inches.

**Mignonette.** White, tinted pinkish mauve.

	Per 10	Per 100
<b>LATHYRUS (Perennial Sweet Pea).</b>		
<b>Pink Beauty.</b> .....	1.80	15.00
<b>Dark Red.</b> .....	1.80	15.00
<b>White Pearl.</b> .....	1.80	15.00

<b>LILY OF THE VALLEY.</b> Spikes of tiny white bells, fragrant.		
3 year pips .....	.65	6.00

**LYTHRUM.**

<b>Morden's.</b> Bright rosy-pink flowers on 28 inch spikes. ....	2.10	18.00
<b>Prolifica.</b> Clear rose colored flowers on 30 inch spikes. ....	1.90	16.00

**PHLOX PANICULATA (Hardy Garden Phlox).**

**Dixie.** A Willis introduction, especially for the South. Bright orchid-pink, large heads, tall; remarkably disease-free foliage. Withstands high temperatures and thrives in dry weather. .... 1.90 16.00

**Miss Lingard.** Pure white, huge flower head. Finest white phlox. .... 2.40 20.00

	Per 10	Per 100
<b>PHLOX DIVARICATA (Sweet William Phlox).</b> Lavender flowers in early spring. 2 inch pots. ....	1.70	14.00

**PLUMBAGO LARPENTAE (Lead Plant).** Dwarf spreading plant not over 6 to 8 inches high. Deep blue flowers, attractive foliage. Good border plant and desirable ground cover. 2 inch pots. .... 1.80 15.00

**SEDUM (Stonecrop).**

**Sieboldi.** Creeping plant with blue foliage and pink flowers. Excellent rock garden plant. Best sedum. 2 inch pots. .... 2.50 20.00

**Spectabile Brilliant.** Deep pink, upright. .... 1.90 16.00

**STATICE LATIFOLIA (Great Sea Lavender).** Large leathery leaves at base of plant. Masses of small lavender flowers in broad heads. Cut flowers will last all winter. 2 inch pots. .... 1.80 15.00

**STOKESIA (Blue Moon).** Large, light blue disc-like flowers borne on strong stiff stems. Hardy, blooms freely throughout the summer. .... 2.10 18.00

**VINCA MINOR (Periwinkle).** Glossy green evergreen foliage. Blue flowers. Excellent ground cover. 2¼ inch pots. .... 2.10 18.00  
2 inch pots ..... 1.80 15.00

**VIOLA ODORATA (Sweet Violet).**

**White.** Large single flowers, compact plant, good novelty. 1.40 12.00

# SPRING FLOWERING BULBS

For September 1953 Delivery  
**PLANT THIS FALL FOR NEXT SPRING'S BEAUTY**

NOTE: Varieties and sizes marked with an asterisk (\*)  
 have colored pictures of flower on the bags.

## HYACINTHS

(250 or more in multiples of 50 for 1000 rate)

- All varieties, Bedding Size, 15-16 cm \$9.50 per 100; \$85.00 per 1000
- \***BISMARCK.** Light skyblue, large truss, excellent early forcer.
  - \***CITY OF HAARLEM.** Bright golden yellow, large spike, extra fine.
  - GRAND MAITRE.** Deep porcelain blue.
  - KING OF THE BLUES.** The best dark blue; splendid, well-formed spike.
  - \***LADY DERBY.** Fine light pink, large bells, early.
  - \***LA VICTOIRE.** Brilliant carmine red, large spike; finest for forcing early.
  - \***L'INNOCENCE.** Pure white, loose spike of elegant form, large well-shaped bells.

## TULIPS

(Total of 250 or more in multiples of 50 for 1000 rate)

### SINGLE EARLY TULIPS

	Per 100	Per 1000
<b>KEIZERSKROON.</b> Bright red with broad golden yellow border.		
12 cm up .....	7.50	70.00

### DOUBLE EARLY TULIPS

<b>ELECTRA.</b> Splendid deep carmine, good for forcing.		
11-12 cm .....	5.50	50.00
<b>MR. VAN DER HOFF.</b> Pure golden yellow, large flowers.		
11-12 cm .....	5.00	45.00
<b>PEACH BLOSSOM.</b> Deep pink, one of the most popular pink.		
11-12 cm .....	5.00	45.00

### DARWIN TULIPS

<b>BARTIGON.</b> Clear crimson red, one of the best red Darwins.		
12 cm up .....	5.00	45.00
* <b>BARTIGON.</b> 11-12 cm .....	4.00	37.00
<b>CAMPFIRE.</b> Deep vermillion scarlet; sport of Bartigon.		
12 cm up .....	5.00	45.00
<b>CITY OF HAARLEM.</b> Very brilliant scarlet, large flowers.		
12 cm up .....	6.50	60.00
<b>CLARA BUTT.</b> Clear self-colored salmon rosy pink, popular.		
12 cm up .....	5.00	45.00
* <b>CLARA BUTT.</b> 11-12 cm .....	4.00	37.00
<b>ECLIPSE.</b> Glistening blood red, strong stem. 12 cm up .....	6.50	60.00
<b>FARNCOMBE SANDERS.</b> Fiery rose scarlet. Fine for bedding.		
12 cm up .....	5.00	45.00
* <b>FARNCOMBE SANDERS.</b> 11-12 cm .....	4.00	37.00
<b>FAUST.</b> Dark satiny purple with blue base. 12 cm up .....	6.00	55.00
<b>GOLDEN AGE.</b> Deep golden yellow, shaded orange.		
12 cm up .....	7.00	65.00
<b>INSURPASSABLE.</b> Lilac, large flower. 30 inch. 12 cm up .....	6.50	60.00
<b>LA TULIPE, NOIRE (The Black Tulip).</b> Purple black, unique.		
12 cm up .....	5.00	45.00
<b>PRIDE OF HAARLEM.</b> Cerise, large flower of superb form.		
12 cm up .....	5.00	45.00
* <b>PRIDE OF HAARLEM.</b> 11-12 cm .....	4.00	37.00



**SPRING FLOWERING BULBS (Continued)**

<b>PRIDE OF ZWANENBURG.</b> Salmon pink, beautiful large flower. 12 cm up .....	6.50	60.00
<b>PRINCESS ELIZABETH.</b> Vivid rosy pink. 12 cm up .....	5.00	45.00
* <b>PRINCESS ELIZABETH.</b> 11-12 cm .....	4.00	37.00
* <b>QUEEN OF THE NIGHT.</b> Dark velvety-maroon. 11-12 cm .....	4.00	37.00
* <b>SCOTCH LASSIE.</b> Deep lavender-purple, darker inside. 11-12 cm .....	4.00	37.00
<b>THE BISHOP.</b> Bright violet blue, large flower. 12 cm up .....	7.00	65.00
<b>WILLIAM PITT.</b> Very fine scarlet, darker outside. 12 cm up .....	5.00	45.00
<b>ZWANENBURG.</b> Pure white, black anthers. 12 cm up .....	5.00	45.00
<b>MIXED.</b> Splendid mixture of all colors. 12 cm up .....	5.00	45.00
* <b>MIXED.</b> 11-12 cm .....	4.00	37.00

**MAY FLOWERING TULIPS**

* <b>GOLDEN HARVEST.</b> Bright lemon-yellow on tall stems. 11-12 cm .....	4.00	37.00
<b>INGLESCOMBE YELLOW.</b> Canary yellow, nice form. 11-12 cm .....	4.00	37.00
* <b>THEMIS (White Queen).</b> Pure white. 11-12 cm .....	4.00	37.00

**PEONY FLOWERING TULIPS (Double Triumph)**

	Per 100	Per 1000
<b>ARIZONA (Bonanza).</b> New. Beautiful carmine with yellow edge. 11-12 cm .....	6.00	55.00
<b>EROS.</b> Old Rose, splendid double flower. 11-12 cm .....	11.00	100.00
<b>MOUNT TACOMA.</b> Pure white, large. 12 cm up .....	6.50	60.00
<b>SYMPHONIA.</b> Brilliant rosy-carmine. 12 cm up .....	7.00	65.00
<b>UNCLE TOM.</b> Dark glittering red, extra double. 12 cm up .....	13.00	125.00

**BREEDER TULIPS**

* <b>DILLENBURG.</b> Glowing salmon-orange. 11-12 cm .....	4.00	37.00
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**PARROT TULIPS**

<b>BLUE PARROT.</b> Rich bluish heliotrope, fine novelty. 12 cm up .....	5.00	45.00
<b>FANTASY.</b> Lovely soft rose with green streaks. 12 cm up .....	5.00	45.00
<b>ORANGE FAVORITE.</b> Bright orange, green blotches. 12 cm up .....	5.00	45.00
<b>SUNSHINE.</b> Bright yellow. Deeply lacerated outer petals. 11-12 cm .....	6.00	55.00
<b>THERESE (Improved Red Champion).</b> Fiery rose-scarlet. 12 cm up .....	6.50	60.00
<b>MIXED.</b> Excellent mixture of old-fashioned varieties. 11-12 cm .....	4.50	40.00

**REMBRANDT TULIPS**

<b>AMERICAN FLAG.</b> Bright red, striped and flaked white. 12 cm up .....	7.00	65.00
<b>MIXED.</b> Extra fine mixture of broken colored tulips. 12 cm up .....	6.50	60.00

**TULIPA SPECIES**

<b>PRAESTANS FUSELIER.</b> Brilliant orange-red with several flowers on a branching stem. Unusual for a large tulip. Top size .....	17.00	160.00
<b>RED EMPEROR (Improved).</b> Brilliant scarlet, immense flower often up to 9 inches across when fully open. Very early, long-lasting. Blue star in center. Fine foliage. 11-12 cm .....	9.50	90.00

**SPRING FLOWERING BULBS (Continued)****NARCISSUS (Daffodils)**

(Total of 250 or more in multiples of 50 for 1000 rate)

<b>KING ALFRED.</b> Uniform rich golden yellow. Double Nose	7.00	65.00
<b>*KING ALFRED.</b> Round No. 1	5.00	45.00
<b>SPRING GLORY (Trumpet).</b> Yellow trumpet, white perianth.		
Double Nose	8.00	75.00
<b>ORANGE GLOW (Short Cup).</b> Yellow perianth, orange cup.		
Double Nose	6.00	55.00
<b>SUNSET (Short Cup).</b> Yellow perianth, scarlet cup. Double		
Nose	6.00	55.00
<b>CHEERFULNESS.</b> White perianth, double, center white and yellow.		
Double Nose	5.00	45.00
<b>INGLESCOMBE.</b> Fully double, soft yellow. Double Nose	7.00	65.00

**CROCUS**

(Total of 250 or more in multiples of 50 for 1000 rate)

(State color wanted)

<b>BLUE &amp; PURPLE.</b> 9 to 10 cm	4.00	35.00
<b>STRIPED.</b> 9 to 10 cm	5.00	45.00
<b>WHITE.</b> 9 to 10 cm	5.00	45.00
<b>YELLOW.</b> 9 to 10 cm	5.50	50.00
<b>*MIXED</b> (All colors). 7 to 8 cm	3.50	30.00

**MISCELLANEOUS**

(Total of 250 or more in multiples of 50 for 1000 rate)

<b>CHIONODOXA (Glory of the Snow).</b> Lilac blue. Top size	3.00	25.00
<b>MUSCARI ARMENIACUM (Improved Heavenly Blue).</b> Bright blue.		
Top size	2.50	22.00
<b>SCILLA SIBIRICA.</b> Sky blue. Top size	3.50	32.00

**DUTCH WOODEN SHOES**

We have recently received direct from Holland, a good supply of genuine Dutch wooden shoes in many sizes. You can use these in many ways to promote the sale of your bulbs. Display them in connection with the bulbs; fill them with bulbs and sell as a unit; offer as premiums, door prizes, etc.

Outside Length	Width at Instep	Price per Pair
14-15"	5¼-5½"	\$3.00
13-14"	5¼-5½"	2.75
12-13"	5 -5¼"	2.50
11-12"	4 -5 "	2.25
9-10"	3½-4 "	2.00
7- 8"	3 -3½"	1.75

f.o.b. Ottawa, Kansas



## WILLIS NEW TULIP DISPLAY BOXES

**BULBS IMPORTED FROM HOLLAND**

This enormously popular box has been entirely redesigned to make it more attractive than ever.

The size of the box has been increased to hold twenty-five dozen (300 bulbs). The price remains proportionally the same—only \$13.50 per box f.o.b. Ottawa.

Holds More Bulbs — More Profit For You  
Always A Sell-Out — Don't Delay Ordering

**25 DOZEN (300) FIRST SIZE DUTCH TULIP BULBS**  
in 6 most popular varieties:

**Bartigon.** Bright red.

**Dillenburg.** Salmon-orange.

**Golden Harvest.** Yellow.

**The Black Tulip.** Darkest shade.

**Princess Elizabeth.** Pink.

**White Queen.** Pure white.

Packed in a strong sunny-yellow display box, beautifully embossed and decorated in bright attention-getting red. Shows up wonderfully in both daylight and artificial light.

**COST**—\$13.50 per box, f.o.b. Ottawa, Kansas.

**SELL**—\$25.00 to \$30.00 (10c each or as low as \$1.00 per dozen).

**MARKUP**—45% to 55% (based on selling price).

**DELIVERY**—September.

**SELLING SEASON**—September to December.

**PICTURES**—Full color pictures on the box illustrate each variety.

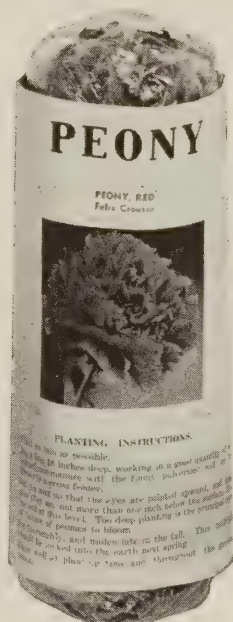
**DISPLAY**—Just open the box and place on counter.

**PLANTING INSTRUCTIONS**—Enough for every customer.

**REFILLS**—Available to Display Box customers at \$4.25 per 100, in multiples of 50 of a variety.

Box 9¼" x 6" x 20". Takes only 185 square inches of counter space.





### PACKAGED PEONIES

**Ideal for Cash-and-Carry, Self Serve, and Counter Sales. Fall and Spring.**

Large, strong plants wrapped individually in attractive packages of snow-white coated paper, lined with waterproof paper and capped with moisture-resistant cellophane. Labeled with large pictures printed in four natural colors. Complete planting instructions on each package. Popular named varieties. Approximate shipping weight, 1 lb.

**Felix Crousse.** Large double flowers of bright ruby red. Blooms midseason.

**Edulis Superba.** Clear deep pink blossoms; double type. Early bloomer.

**Festiva Maxima.** White flowers flecked with crimson; double. Very popular.

**\$37.50 per 100**

Please order in multiples of 10 of a variety. Minimum shipment: 50 plants or packages. Shipments will begin approximately Sept. 15.

## PEONIES

Standard 3 to 5 eye divisions from young plants not over three years old. We do not cut any flowers from our fields, so you can depend upon receiving strong healthy plants. Numbers in parentheses (8.6) denote ratings of the American Peony Society on the basis of 10 as perfect. Shipments begin early in September.

**\*Varieties which are recommended for cut flowers.**

	Per 10	Per 100
<b>Albert Crousse.</b> (8.6). Fresh salmon-pink. Large fragrant, late. ....	4.50	40.00
<b>Baroness Schroeder.</b> (8.0). Flesh-pink, changing to white center. Midseason. ....	5.00	45.00
<b>*Duchess de Nemours.</b> (8.1). Sulphur-white fading to pure white. Cup-shaped. Midseason. ....	4.50	40.00
<b>*Edulis Superba.</b> (7.6). Very double, very early, medium size. Clear, deep pink blooms; tall plants. Desirable for cut flowers. ....	3.50	30.00
<b>*Felix Crousse.</b> (8.4). Blooms late midseason. Large double blossoms of bright ruby-red. ....	4.00	35.00
<b>*Festiva Maxima.</b> (9.3). Very large, globular, double white flowers with flecks of crimson on center petals. Early bloomer. Very popular. ....	4.50	40.00
<b>*Fontenelle.</b> Large dark red blooms in midseason; excellent for cutting. ....	4.50	40.00
<b>Frances Willard.</b> (9.1). Bluish-white changing to pure white, occasional carmine fleck. Semi-rose type, free blooming. Late midseason. ....	5.00	45.00
<b>*Mary Brand.</b> (8.7). Large, rosy type blooms of dark crimson. Fragrant, free-flowering, strong stems. Good both as a cut flower and garden decoration; midseason. ....	5.50	50.00
<b>Mikado.</b> (8.6). One of the best Japanese-type reds. Crimson guards surround the yellow staminodes which are stained rose-red and tipped buff. Midseason. ....	6.50	60.00

## PEONIES (Continued)

	Per 10	Per 100
<b>Mme. Emile Galle.</b> (8.5). Soft lilac-pink, yellow-white center changing to cream. ....	5.50	50.00
<b>Mme. Jules Dessert.</b> (9.4). White petals shaded with buff and salmon tints. Late midseason. ....	6.50	60.00
<b>*Monsieur Jules Elie.</b> (9.2). Very large double blooms of light rose-pink borne on tall stems. Moderately fragrant, blooms early. Most effective as cut flower. ....	5.00	45.00
<b>Myrtle Gentry.</b> (9.1). Beautiful light pink. Perfect rose-type bloom with tints of flesh and salmon. Late-flowering. ....	8.00	75.00
<b>*Reine Hortense.</b> (8.7). Large, flat, compact flower of uniform light shell-pink, center flecked with crimson. Semirose-type, very fragrant. Mid-season. ....	4.00	35.00
<b>Sarah Bernhardt.</b> (9.0). Uniform rose with silvery tips to petals. Late-flowering, semirose-type, fragrant, late. ....	5.00	45.00
<b>Solange.</b> (9.0). Delicate lilac-white opening to salmon at the center. Heart of deep orange-salmon. Large, compact rose-type. ....		
Late. ....	6.50	60.00
<b>Walter Faxon.</b> (9.3). Uniform bright rose, deepening toward center. Globular semirose-type; midseason. ....	5.50	50.00

## LINING-OUT STOCK

	Per 100	Per 1000
<b>ARBOR VITAE, CHINESE (<i>Thuja orientalis</i>).</b>		
10 to 15 inches, 2 year .....	6.00	50.00
6 to 10 inches, 2 year .....	4.00	30.00
<b>ASH, GREEN (<i>Fraxinus lanceolata</i>).</b>		
18 to 24 inches .....	3.50	30.00
12 to 18 inches .....	2.50	20.00
6 to 12 inches .....	2.00	15.00
<b>ELM, AMERICAN (<i>Ulmus americana</i>).</b>		
2 to 3 feet .....	4.00	35.00
18 to 24 inches .....	3.00	25.00
12 to 18 inches .....	2.50	20.00
<b>ELM, CHINESE (<i>Ulmus pumila</i>).</b>		
3 to 4 feet .....	7.50	65.00
2 to 3 feet .....	4.50	40.00
18 to 24 inches .....	3.50	30.00
12 to 18 inches .....	2.50	20.00
6 to 12 inches .....	1.80	15.00
<b>EUONYMUS PATENS (<i>E. Kiautschovicus</i>).</b> 2 years from beds. Large leaf.		
15 to 18 inches .....	30.00	—
10 to 15 inches .....	25.00	—
6 to 10 inches .....	20.00	—
<b>EUONYMUS PATENS.</b> Pot plants.		
2 inch pots, large leaf .....	15.00	125.00
2 inch pots, narrow leaf .....	20.00	150.00
<b>EUONYMUS, BABY (<i>E. fortunei minimus</i>).</b>		
3 inch pots .....	30.00	250.00
2 inch pots .....	25.00	200.00
<b>EUONYMUS, PURPLELEAF WINTERCREEPER (<i>E. fortunei coloratus</i>).</b>		
2 inch pots .....	20.00	160.00
<b>JUNIPER ANDORRA (<i>J. Horizontalis plumosa</i>).</b>		
2½ inch pots .....	30.00	250.00
2¼ inch pots .....	25.00	200.00
<b>JUNIPER HETZI (<i>J. Glauca Hetzi</i>).</b>		
2½ inch pots .....	30.00	250.00
2¼ inch pots .....	25.00	200.00
<b>JUNIPER PFITZER (<i>J. Ch. Pfitzeriana</i>).</b>		
2½ inch pots .....	30.00	250.00
2¼ inch pots .....	25.00	200.00

LINING-OUT STOCK (Continued)		Per 100	Per 1000
<b>LOCUST, BLACK</b> ( <i>Robinia pseudoacacia</i> ).			
2 to 3 feet	.....	4.00	35.00
18 to 24 inches	.....	3.00	25.00
12 to 18 inches	.....	2.50	20.00
<b>MULBERRY, RUSSIAN</b> ( <i>Morus alba tatarica</i> ).			
18 to 24 inches	.....	3.50	30.00
12 to 18 inches	.....	2.50	20.00
6 to 12 inches	.....	2.00	15.00
<b>MULTIFLORA ROSE</b> ( <i>Rosa multiflora japonica</i> ).			
2/16 to 3/16 inch caliper	.....	3.50	30.00
<b>OLIVE RUSSIAN</b> ( <i>Elaeagnus angustifolia</i> ).			
12 to 18 inches	.....	4.00	35.00
6 to 12 inches	.....	3.00	25.00
<b>OSAGE ORANGE</b> ( <i>Maclura pomifera</i> ).			
12 to 18 inches	.....	2.50	20.00
6 to 12 inches	.....	2.00	15.00
<b>PERSIMMON</b> ( <i>Diospyros virginiana</i> ).			
12 to 18 inches	.....	4.00	35.00
6 to 12 inches	.....	3.00	25.00
<b>PHLOX DIVARICATA</b> (Sweet William Phlox).			
2 inch pots	.....	15.00	—
<b>PLUM, AMERICAN</b> ( <i>Prunus americana</i> ).			
2 to 3 feet	.....	5.00	45.00
18 to 24 inches	.....	4.00	35.00
12 to 18 inches	.....	3.00	25.00
<b>PLUMBAGO LARPENTAE</b> (Lead Plant).			
2 inch pots	.....	15.00	—
<b>POPLAR, LOMBARDY</b> ( <i>P. nigra italica</i> ).			
5 to 6 feet, whips and lightly branched	.....	17.50	160.00
4 to 5 feet, whips and lightly branched	.....	12.50	110.00
3 to 4 feet, whips	.....	8.50	75.00
<b>PYRACANTHA COCCINEA</b> (Firethorn, Vincent's Hardy Strain).			
2 inch pots	.....	20.00	150.00
<b>PYRACANTHA COCCINEA PAUCIFLORA</b> (Firethorn).			
2 inch pots	.....	20.00	150.00
<b>SEDUM SIEBOLDI</b> .			
2 inch pots	.....	20.00	150.00
<b>STOKESIA, BLUE MOON</b> (Stokes Aster).			
2 inch pots	.....	15.00	—
<b>STATICE LATIFOLIA</b> (Great Sea Lavender).			
2 inch pots	.....	15.00	—
<b>VIBURNUM OPULUS STERILIS</b> (Common Snowball).			
2¼ inch pots	.....	20.00	150.00
<b>VINCA MINOR</b> (Periwinkle).			
2½ inch pots	.....	18.00	150.00
2 inch pots	.....	15.00	120.00
<b>WALNUT, BLACK</b> ( <i>Juglans nigra</i> ).			
12 to 18 inches	.....	3.50	30.00
6 to 12 inches	.....	2.50	20.00

## FRUIT TREE SEEDLINGS

Ready for shipment in January.

300 or more of same variety and grade at 1000 rates.

CHERRY SEEDLINGS (Mahaleb).		Per 100	Per 1000
No. 1, 3/16 to 1/4 inch	.....	4.00	35.00
No. 2, 2/16 to 3/16 inch	.....	3.25	27.50
PLUM SEEDLINGS (American).			
1/4 inch and up	.....	5.00	45.00
No. 1, 3/16 to 1/4 inch	.....	4.00	35.00
No. 2, 2/16 to 3/16 inch	.....	3.00	25.00



## FRUIT TREES

The height given for fruit trees is approximate and represents the average height for most varieties. It is intended that the caliper shall govern.

Fruit trees are tied in bundles of 10 for 11-16 and 9-16; bundles of 20 for 7-16 and 5-16. Order in full bundles.

### APPLES

#### TWO YEAR GRAFTS

	Per 10	Per 100
9-16 to 11-16 inch, 4 feet up .....	6.00	55.00
7-16 to 9-16 inch, 3 feet up .....	5.00	45.00
5-16 to 7-16 inch, 2 feet up .....	4.00	35.00

**S. Summer; F. Fall; W. Winter; C. Commercial; H. Home**

✓ <b>Anoka.</b> S. H. Red, mottled yellow.	✓ <b>McIntosh,</b> Dark Red. W. C. Red.
✓ <b>Delicious,</b> Dark Red. W. C. H. Red.	✓ <b>Rome Beauty,</b> Red. W. C. Red.
✓ <b>Delicious,</b> Yellow. W. C. Yellow.	✓ <b>Stayman,</b> Dark Red. W. C. Red.
✓ <b>Duchess,</b> Red. S. H. Red.	✓ <b>Wealthy.</b> F. C. Red.
✓ <b>Early Harvest.</b> S. H. Yellow.	✓ <b>Whitney Crab.</b> F. H. Yellow & red.
✓ <b>Grimes Golden.</b> W. C. Yellow.	✓ <b>Winesap.</b> W. C. Red.
✓ <b>Jonathan,</b> Dark Red. W. C. H. Red.	✓ <b>Yellow Transparent.</b> S. H. Yellow.
✓ <b>Lodi,</b> W. C. Yellow.	

### MULTIPLE APPLES

Dormant budded summer of 1952 on 2 year old, branched trees of **Yellow Delicious.** Heavy growth on all varieties budded which include **Red Jonathan, Red Stayman, Anoka, Dark Red Delicious, Yellow Transparent.**

	Per 10	Per 100
5-in-1, 11-16 inch, 5 to 6 feet .....	17.50	160.00
5-in-1, 9-16 inch, 4 to 5 feet .....	15.00	140.00
4-in-1, 9-16 inch, 4 to 5 feet .....	13.50	125.00
3-in-1, 9-16 inch, 4 to 5 feet .....	10.00	90.00

### CHERRIES—SOUR

#### TWO YEAR

	Per 10	Per 100
11-16 inch, 4 feet and up .....	11.00	100.00
9-16 to 11-16 inch, 3½ feet and up .....	9.00	85.00
7-16 to 9-16 inch, 3 feet and up .....	7.50	70.00
✓ <b>Early Richmond.</b> Dark red, early.	✓ <b>Montmorency.</b> Dark red, midseason.	

### PEACHES

#### ONE YEAR BUDS

9-16 to 11-16 inch, 4 feet and up .....	7.00	65.00
7-16 to 9-16 inch, 3 feet and up .....	5.50	50.00
5-16 to 7-16 inch, 2 feet and up .....	4.00	35.00
✓ <b>Champion.</b> White, midseason, free.	✓ <b>Halehaven.</b> Yellow, early, free.	
✓ <b>Early Elberta.</b> Yellow, midseason.	✓ <b>J. H. Hale.</b> Yellow, midseason.	
✓ <b>Elberta.</b> Yellow, midseason.	✓ <b>Red Haven.</b> Yellow, early, free.	
✓ <b>Golden Jubilee.</b> Yellow, early, free.		

### PEARS

11-16 inch, 4½ feet and up .....	8.50	80.00
9-16 to 11-16 inch, 4 feet and up .....	7.50	70.00
✓ 7-16 to 9-16 inch, 3½ feet and up .....	6.00	55.00
✓ <b>Bartlett.</b> September, highest quality.	✓ <b>Kieffer.</b> October, excellent for cooking.	
✓ <b>Duchess.</b> October, large, good quality.		

**FRUIT TREES (Continued)****PLUMS**

	Per 10	Per 100
11-16 inch, 4½ feet and up .....	9.00	85.00
9-16 to 11-16 inch, 4 feet and up .....	8.00	75.00
7-16 to 9-16 inch, 3½ feet and up .....	6.50	60.00
Abundance. Dark red, early.		
Burbank. Dark red, early.		
Sapa. Dark purple, very early.		
Stanley. Blue-purple, high quality.		

**SMALL FRUIT****GRAPES**

	Per 10	Per 100
CATAWBA. Purplish-red, late, sweet and rich.		
2 year, No. 1 .....	2.50	20.00
CONCORD. Large, black midseason; keeps 1 to 2 months.		
2 year, No. 1 .....	2.00	16.00
FREDONIA. Early, black, good quality, bears heavily.		
2 year, No. 1 .....	2.50	20.00
NIAGARA. Large yellowish-green, midseason.		
2 year, No. 1 .....	2.50	20.00

**BLACKBERRIES**

Root-cutting plants.

	Per 100	Per 1000
EARLY HARVEST. Very early, long season.		
No. 1 .....	7.00	60.00

**BOYSENBERRIES**

THORNLESS.		
No. 1 tip plants .....	7.50	70.00

**RASPBERRIES**

CUMBERLAND. Black, midseason, sweet, rich.		
No. 1 tips .....	7.00	60.00
LATHAM. Red, very large, long season.		
No. 1 suckers .....	8.00	75.00
SEPTEMBER. (New). Introduced in 1947. Begins to ripen in early September, continues until frost. Best new red raspberry.		
No. 1 suckers .....	20.00	150.00

**CURRANTS**

RED LAKE. Red, extra large, superior quality.		
2 year, No. 1 .....	3.00	25.00

**GOOSEBERRIES**

HOUGHTON. Dark red, very productive.		
2 year, No. 1 .....	4.00	35.00

**GARDEN ROOTS****ASPARAGUS.**

	Per 100	Per 1000
Washington, 2 year .....	3.00	25.00
Washington, 1 year .....	2.25	18.00

HORSERADISH. Root cuttings .....	3.50	30.00
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**RHUBARB.**

	Per 10	Per 100
Chipman's Canada Red. Strong divisions.	4.00	35.00
Giant Victoria. Whole roots.		
1 to 1½ inch .....	8.00	75.00
5⁄8 to 1 inch .....	6.50	60.00
1½ to 5⁄8 inch .....	5.50	50.00

## YOU CAN HAVE EXTRA PROFITS With WILLIS **Packaged Nursery Stock**

Ideal for cash-and-carry, self serve, and counter sales. No special facilities required for handling this packaged stock.

### QUICK TURN-OVER — LONG PROFIT

For many years, ever since 1926, the Willis Nursery Company has specialized in the packaging of nursery stock. We are, in fact, one of the pioneers in this field of merchandising. We know what varieties of nursery stock the public wants, and we know how to prepare it in a manner that is attractive to the customer and convenient to handle.

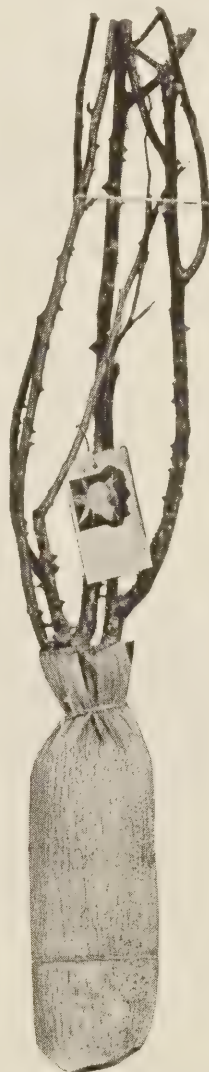
### LET US HELP YOU CASH IN ON NEW PROFITS

Every plant is wrapped in heavy waterproof crinkle-kraft paper, with peat and wood moss packing around the roots. Color picture-tags attached to each plant make sales easy. Planting instructions on every package.

### A COMPLETE LINE OF PACKAGED NURSERY STOCK

- ROSES
- SHRUBS
- HEDGE PLANTS
- VINES
- SHADE TREES
- FLOWERING TREES
- PERENNIALS
- FRUIT TREES
- BERRY PLANTS

Write for special list.





# Cloverset POTS

*The modern way of merchandising nursery stock.*

*Give your customers a better value!*

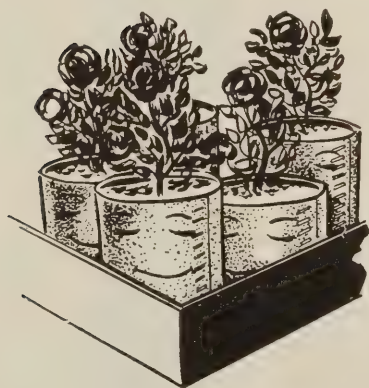
Nursery stock grown in the field and then transferred to Cloverset pots or cans is far better than stock grown in the cans. It stands to reason that stock grown in the field has a better chance to develop, more room for root growth and more soil from which to draw its fertility.

- **AS EASY TO BUY AS A LOAF OF BREAD.**

Saves you money in handling expense. No waiting in line by your customers for plant to be dug up and wrapped. No packing cost.

- **MORE PROFIT PER SALE.**

Healthy, growing potted plants will bring higher prices than dormant stock.



- **LONGER SELLING SEASON.**

Sell growing nursery stock all summer. Customers seldom fail to transplant properly when their plants are already started.

- **EASY TO SELL.**

Potted plants are more attractive. People can serve themselves.

*Best sizes to pot:*

Shrubs: 2 to 3 feet — 18 to 24 inches

Fl. Trees: 4 to 5 feet — 3 to 4 feet

SEND FOR FREE CLOVERSET POTTING GUIDE  
VALUABLE INFORMATION ON POTTING, DISPLAYING,  
SELLING, ETC.

# INCREASE YOUR PROFITS

## Use The NEW *Cloverset* POTS

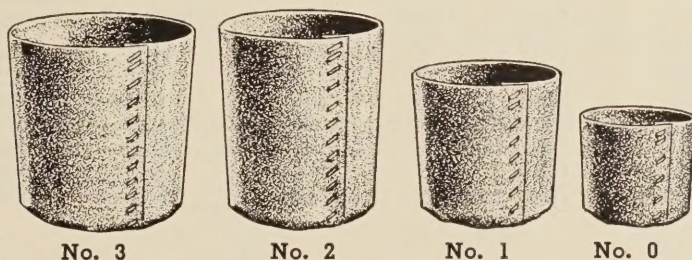
20% Stronger — 1/3 Lighter!

Easier to handle; stay pliable longer; cost less because of lower freight charges; give full season protection to roots of growing plants.

**PLANTS IN CLOVERSET POTS** bring you bigger profits because they increase your volume in sales, help you to make larger profit per sale, save you money in handling expenses, and make sure your customers will be satisfied with the plants they buy.

Cloverset Pots increase your volume of sales because they make such attractive displays that everyone stops to look—and once they look, they buy! For plants well-started in Cloverset Pots are so healthy and inviting to look at, so simple to take home then and there, that no one can resist them. They are **EASY TO SELL** and **EASY TO BUY**—and ready for immediate delivery at any time, with no last-minute work on your part except ringing up the sale.

They bring bigger profits per sale because vital, healthy potted plants are worth a higher price than dormant stock, or field plants that customers have to walk out to see and that you have to spend time digging out when sold. The small cost of Cloverset Pots is quickly offset by larger profits.



Sample set of 8 Cloverset Pots sent on request for 50c to cover postage.

New Standard Pots				Packed	Approx.		
No.	Height	Diam. Top	Nearest Clay Pot	Per Carton	Wt. Per 100	Per 100	Per 1000
0	5½ in.	5 in.	6 in.	200	21 lb.	3.25	30.00
1	6½ in.	6 in.	7 in.	100	33 lb.	4.50	42.50
2	9½ in.	7 in.	8 in.	100	52 lb.	5.00	47.50
3	9 in.	8 in.	9 in.	100	55 lb.	5.50	52.50
4	13 in.	12 in.	— in.	25	130 lb.	(See below)	

No. 4 prices: \$7.00 per 25; \$13.25 per 50; \$19.75 per 75; \$23.75 per 100. Orders for 300 pots or more take 1,000 pot price.

Orders for less than 300 pots take 100 pot price. We do not break cartons. No. 0 for perennials and greenhouse use. No. 1 for perennials. No. 2 for roses and shrubs. No. 3 for shrubs and transplanting. No. 4 for trees and shrubs too large for Nos. 2 and 3.

**THERE ARE WILLIS SHRUBS, VINES AND TREES JUST RIGHT FOR POTTING.**

Send For Free Cloverset Potting Guide.

Contains Valuable Information on Potting, Displaying, Selling, Etc.



## B. F. GOODRICH

# RUBBER STRIPS

FOR BUDDING, GRAFTING, AND TYING

B. F. Goodrich Budding Strips

PRICES (Per Pound)	.010" Gauge	.016" Gauge	.020" Gauge
1-5 lbs .....	\$2.75 lb. ppd.	\$2.50 lb. ppd.	\$2.40 lb. ppd.
5-45 lbs. ....	2.37 lb.	2.14 lb.	2.00 lb.
50-95 lbs .....	1.82 lb.	1.64 lb.	1.54 lb.
100-495 lbs. ....	1.64 lb.	1.48 lb.	1.38 lb.
500 lbs. and over .....	1.48 lb.	1.34 lb.	1.24 lb.

PACK: 5 lb. Paper Bags — 50 lb. per case.

**TRANSPORTATION TERMS:** f.o.b. Ottawa, Kansas, except on 1 to 5 lb. lots which are postpaid. On shipments direct from the factory, freight prepaid or allowed at minimum rate on shipments of 100 lbs. or over. Prices subject to change without notice. Shipments will be invoiced at prices in effect at time of shipment.

No.	Color	Length	Cut	Thickness	Approximate Count Per Lb.
17225	Red	4"	$\frac{3}{16}$ "	.010"	2800
17229	Red	5"	$\frac{3}{16}$ "	.010"	2250
17404	Red	4"	$\frac{3}{16}$ "	.016"	2250
17406	Red	4"	$\frac{1}{4}$ "	.016"	1650
17143	Red	4"	$\frac{3}{16}$ "	.020"	1800
17231	Red	5"	$\frac{3}{16}$ "	.020"	1450
17403	Red	6"	$\frac{3}{16}$ "	.020"	1080

## WOOD PLANT BANDS

These bands are made of tough, pliable wood and double-stapled for added protection and quick setup. Please order in multiples of 1,000. Priced f.o.b. Ottawa, Kansas.

Size	Shipping Unit	1000 to 9000	10,000 to 24,000	25,000 to 49,000	50,000 to 99,000
2 x 2 x 2	2,000	4.45	4.35	4.25	4.05
2 x 2 x 2½	2,000	4.90	4.80	4.65	4.45
2 x 2 x 3	1,500	5.15	5.05	4.90	4.65
2½ x 2½ x 2½	1,000	5.25	5.10	5.00	4.75
2½ x 2½ x 3	1,000	5.50	5.35	5.20	4.95
3 x 3 x 3	1,000	5.75	5.60	5.45	5.20
3 x 3 x 4	1,000	6.35	6.20	6.05	5.70
4 x 4 x 3	1,000	6.35	6.20	6.05	5.70
4 x 4 x 4	500	7.15	7.00	6.85	6.45



# Supplies For Nurserymen and Florists

**PRICES** on all supplies subject to change without notice.

**TERMS** on all supplies are net cash.

**"Beginning in the Nursery Business."** A 50-page booklet of valuable suggestions and counsel for nurserymen of limited experience postpaid. \_\_\_\_\_\$ .50

**Bud Strips, Rubber.** (See page 52.)

**New Garden Encyclopedia.** A complete, practical, and convenient guide to every detail of gardening. Illustrated with 250 half-tones and more than 500 line drawings, 1,380 pages. Not postpaid. \_\_\_\_\_ 5.00

**Platebook, New.** 64 pages of full color illustrations and descriptions of shrubs, evergreens, shades and ornamentals, hedges, roses, perennials, and bulbs, postpaid—each. \_\_\_\_\_ 2.50

**Catalogue Plate Book.** 48 pages, 95 plates, 82 in colors, postpaid. \_\_\_\_\_ .50

**Calipers, Tree.** Measures fraction of inch, millimeters, each. \_\_\_\_\_ 1.00

**Cloverset Pots, New Light Weight.** (See pages 50-51.)

**Grafting Tape.** 60-yard roll, ½ inch wide. Per roll (postage extra). \_\_\_\_ 1.00  
25 rolls or more, not postpaid. \_\_\_\_\_ each .90

**Labels, Tree.** Wooden, notched, iron wire, 3½ inch, plain, per 1,000 not postpaid. \_\_\_\_\_ 3.15

**Labels, Tree.** Wooden, notched, copper wire, 3½ inch, painted, per 1,000, not postpaid. \_\_\_\_\_ 4.25

**Labels, Paper Strap.**  
Made of tough manila paper 6 x ½ inches. Sold only in packages of 1,000; per 1,000 not postpaid. \_\_\_\_\_ 1.25

Labels, Pot. Wooden, ⅝ inch wide.			
	Packed in Carton	Plain Per 1,000	Painted Per 1,000
4 inch	1,000	2.75	3.15
5 inch	1,000	3.00	3.60
6 inch	1,000	3.30	4.00
8 inch	500	5.00	6.00
10 inch	500	6.00	7.00

**Moss, Sphagnum.** Wire bound bales 14 x 15 x 45 inches.  
Per bale. \_\_\_\_\_ 3.00

**Pencils.** Waterproof, for labels and tags, per dozen, postpaid. \_\_\_\_\_ 1.25

**Plant Bands, Wood Veneer.** (See page 52.)

## BOXING CHARGES

30 x 30 x 12 ____\$8.45	24 x 24 x 10 ____\$6.15	20 x 20 x 8 ____\$4.65
30 x 30 x 10 ____ 7.40	24 x 24 x 8 ____ 5.30	20 x 20 x 6 ____ 4.00
30 x 30 x 8 ____ 6.35	24 x 24 x 6 ____ 4.60	16 x 16 x 10 ____ 4.65
24 x 30 x 10 ____ 6.75	20 x 20 x 12 ____ 6.00	16 x 16 x 6 ____ 3.50
24 x 24 x 12 ____ 7.00	20 x 20 x 10 ____ 5.35	16 x 16 x 8 ____ 4.00

## CORRUGATED BOXES

24 x 15 x 18 ____\$ .60	23 x 11½ x 7½ \$ .35	17½ x 4½ x 7½ \$.25
23 x 16½ x 7½ .40	13½ x 11½ x 9 .30	

**BALES.** Baling charges are at actual cost.



*Plant America!*

*"Your Wholesale Nurserymen"*

**WILLIS NURSERY COMPANY**

**OTTAWA, KANSAS**